RAJEEV GANDHI GOVERNMENT POST GRADUATE COLLEGE AMBIKAPUR, SURGUJA, (C.G.)



LEARNING OUTCOMES BASED (C.B.C.S.) CURRICULUM FRAMEWORK AND CREDIT SYSTEM

FOR

FOUR YEAR UNDERGRADUATE PROGRAMME IN

COMMERCE

According to

(National Education Policy 2020)

SEMESTER SYSTEM

SESSION 2023-2024

S.N.	Name	Designation/Institution	Designation	Signature
1	Dr. A.K. Gour	Head of Department of Commerce Rajeev Gandhi Govt, P.G. College, Ambikapur	President	Re. 9.23
		Members from Department		
1	Dr. Shampu Tirkey	Assistant Professor	Member	3000 fg123
2	Mr. Ashutosh Kaushik	Assistant Professor	Member	A 2 14 2 23
3	Mrs. Rashmit Kour	Assistant Professor	Member	قط والمراكل
		Members Nominated by Acedemic Council		\wedge
1	Dr. C.V. Prasad	Assistant Professor Govt. College, Barpali, Distt. Korba (C.G.)	Member	1000 4.09.2
2	Dr. Pankaj Jaiswal	Professor Kesharwani College, Jabalpur, (M.P.)	Member	Unit 19.2
		Meritorious Student Nominated by Principal		
1	Mr. Sandeep Kumar Gupta	Mayor Colony, Rawat Residency, Manendragarh Road, Ambikapur (C.G.)	Member	3 Hog23
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Quorum of Board of studies of Commerce

PROGRAMME OUTCOME (POs) FOR B.COM. CERTIFICATE/DIPLOMA/DEGREE COURSES

The students will be able to demonstrate ability -

- **PO 01:** to understand concept and theory of their respective subject.
- **PO 02:** to express thoughts and ideas effectively in writing and orally.
- **PO 03:** to identify relationship within and across disciplines in the commerce.
- **PO 04:** to cognitive and technical skills in their field and in multidisciplinary context.
- **PO 05:** to select and use relevant methods and tools for problem solving.
- **PO 06:** to make judgment and take decisions, based on analysis of data and evidence.
- **PO 07:** to critically evaluate principles and theory of commerce.
- **PO 08:** in digital literacy and data analysis.
- **PO 09:** to find a job in their field, exercise responsibilities to job assigned and start up a business.
- **PO 10:** to develop a sense of respect and duty towards constitutional, human and moral and professional values.
- **PO 11:** to mitigating the effects of environmental degradations, climate change and pollution.

GRADUATE ATTRIBUTES

The graduates should be able to demonstrate the capability to:

Disciplinary Knowledge

• Comprehensive knowledge and understanding of their subject area, the ability to engage with different traditions of thought, and the ability to apply their knowledge in practice including in multi-disciplinary or multi-professional contexts.

Problem solving

• Solve different kinds of problems in familiar and non-familiar contexts and apply the learning to real-life situations.

Critical thinking

- Apply analytic thought to a body of knowledge, including the analysis and evaluation of policies, and practices, as well as evidence, arguments, claims, beliefs, and their liability and relevance of evidence,
- Identify relevant assumptions or implications; and formulate coherent arguments.

Creativity

- Create, perform, or think in different and diverse ways about the same objects or scenarios,
- Deal with problems and situations that do not have simple solutions,
- Innovate and perform tasks in a better manner,
- View a problem or a situation from multiple perspectives,
- Think 'out of the box' and generate solutions to complex problems in unfamiliar contexts, adopt innovative, imaginative, lateral thinking, interpersonal skills and emotional intelligence.

Communication Skills

- Listen carefully, read texts and research papers analytically, and present complex in formation in a clear and concise manner to different groups/audiences,
- Express thoughts and ideas effectively in writing and orally and communicate with others using appropriate media,
- Confidently share views and express herself/himself,
- Construct logical arguments using correct technical language related to a field of learning, work/vocation, or an area of professional practice,
- Convey ideas, thoughts, and arguments using language that is respectful and sensitive to gender and other minority groups.

Analytical reasoning/thinking

- Evaluate the liability and relevance of evidence,
- Identify logical flaws in the argument soothers,
- Analyze and synthesize data from a variety of sources,

• Draw valid conclusions and support them with evidence and examples, and addressing opposing viewpoints.

Research-related skills

- A keen sense of observation, inquiry, and capability for asking relevant/ appropriate questions,
- The ability to problem arises, synthesize and articulate issues and design research proposals,
- The ability to define problems, formulate appropriate and relevant research questions, formulate hypotheses, test hypotheses using quantitative and qualitative data, establish hypotheses, make inferences based on the analysis and interpretation of data, and predict cause-and-effect relationships,
- The capacity to develop appropriate methodology and tools of data collection,
- The appropriate use of statistical and other analytical tools and techniques,
- The ability to plan, execute and report the result so fan experiment or investigation,
- The ability to acquire the understanding of basic research ethics and skills in practicing/doing ethics in the field/in personal research work, regardless of the funding authority or field of study.

Coordinating/collaborating with others

- Work effectively and respectfully with diverse teams,
- Facilitate cooperative or coordinate effort on the part of a group,
- Act together as a group or at remain the interest so far common cause and work efficiently as a member of a team.

Learning how to learn' skills

- Acquire new knowledge and skills, including 'learning how to learn' skills, that are necessary for pursuing learning activities throughout life, through self-paced and selfdirected learning aimed at personal development, meeting economic, social, and cultural objectives, and adapting to changing trades and demands of the workplace, including adapting to the changes in work processes in the context of the fourth industrial revolution, through knowledge/skill development/re skilling,
- Work independently, identify appropriate resources required for further learning,
- Acquire or generational skills and time management to set self-defined goals and targets with timelines,
- Inculcate a healthy attitude to be a lifelong learner.

Digital and technological skills

- Use ICT in a variety of learning and work situations,
- Access, evaluate, and use a variety of relevant information sources,
- Use appropriate software for analysis of data.

Multicultural competence and inclusive spirit

• The acquisition of knowledge of the values and belief so multiple cultures and a global

perspective to honor diversity,

- Capability to effectively engage in a multicultural group/society and interact respectfully with diverse groups,
- Capability to lead diverse team to accomplish common group tasks and goals,
- Gender sensitivity and adopt gender-neutral approach, as also empathy to the less advantaged and the differently-able including those with learning disabilities.

Value inculcation

- Embrace and practice constitutional, humanistic, ethical, and moral values in life, including universal human values of truth, righteous conduct, peace, love, non-violence, scientific temper, citizenship values,
- Practice responsible global citizenship required for responding to contemporary global challenges, enabling learners to become aware of and understand global issues and to become active promoters of more peaceful, tolerant, inclusive, secure, and sustainable societies,
- Identify ethical issues related to work, and follow ethical practices, including avoiding unethical behavior such as fabrication, falsification or misrepresentation of data, or committing plagiarism, and adhering to intellectual property rights,
- Recognize environmental and sustainability issues, and participate in actions to promote sustainable development,
- Adopt objective, unbiased, and truthful actions in all aspects of work,
- Instill integrity and identify ethical issues related to work, and follow ethical practices.

PROGRAMME SPECIFIC OUTCOMES (PSOs) FOR B.COM. CERTIFICATE/DIPLOMA/DEGREE COURSES

- **PSO 01:** Students will be able to demonstrate progressive learning of various tax issues and tax forms related to individuals. Students will be able to demonstrate knowledge in setting up a computerized set of accounting books
- **PSO 02:** Students will demonstrate progressive affective domain development of values, the role of accounting in society and business.
- **PSO 03:** Students will learn relevant financial accounting career skills, applying both quantitative and qualitative knowledge to their future careers in business.
- **PSO 04:** Students will learn relevant managerial accounting career skills, applying both quantitative and qualitative knowledge to their future careers in business.
- **PSO 05:** Learners will gain thorough systematic and subject skills within various disciplines of commerce, business, accounting, economics, finance, auditing and marketing.
- **PSO 06:** Learners will be able to recognize features and roles of businessmen, entrepreneur, managers, consultant, which will help learners to possess knowledge and other soft skills and to react aptly when confronted with critical decision making.
- **PSO 07:** Learners will acquire the skills like effective communication, decision making, problem solving in day to day business affairs.

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Semester	l sem	ll sem	III sem	IV sem	V sem	VI sem
Course						
DSCC	1. Financial Accounting	1. Business Mathematics	1. Cost Accounting	1. Corporate Accounting	1. Income Tax (Part-I)	1. Income Tax (Part-II)
	2. Business Communication	 Business Regulatory Framework 	2. Company Law	2. Principles of Management	2. Principles of Management 2. Management Accounting	2. Auditing
	3. Business Economics	3. Business Environment	3. Business Statistics	3. Fundamental of Entrepreneurship	 Financial Markets & Institutions 	3. Materials Management
	or	or	or	or	or	or
	Computer Fundamentals	P C Software		Computerized Accounting	n Visual Basic	Relational Database
	(with Practical)	(with Practical)	(with Practical)	with Tally (with Practical)	(with Practical)	Management System (with Practical)
DSEC	×	×	Group-A	Group-A	Group-C	Group-C
			Principles of Marketing	International Marketing	Industrial Relation	Industrial Law
				or	or	or
			Group-B	Group-B		Group-D
			Accounting for Partnership Firms	Accounting for Special Ventures	Indirect Tax with G.S.T.	Corporate Tax Planning
GEC	Basics of Management	Office Management	×	×	Marketing Management	Personnel Management
SEC	Vedic Mathematics	Banking Practices	Insurance Practices	Investment Practices	Accounting in Tally	Online I.T.R. filling
VAC	Forms of Business Organisations	Business Law	Business Ethics	International Trade Organisations	×	×
AEC	Environmental Studies - I	Hindi Language and Communication Skill	English Language and Communication Skill	Environmental Studies - Il	×	×

3. Com.	B. Com. First Semester				Relevance	ance	
Paper	Course Code	Course Title	Description	Global	National	Regional	Local
i	DSCC COM 1.1	DSCC FINANCIAL ACCOUNTING	Accounting: Concept, Conventions, Principles, Capital and Revenue, Books of Accounting, Final Accounts, Adjustment, Depreciation, Provision and Reserve, Hire and Instalment Purchase System.	>	>	>	>
II.	DSCC COM 1.2	DSCC BUSINESS COMMUNICATION	Business Communication: Concept, Principle, Corporate- Communication, SWOT Analysis, Improvement, Report Writing, Modern Forms of Communication.	>	>	>	>
E	DSCC COM 1.3	DSCC BUSINESS ECONOMICS	Business Economic: Market Demand Analysis, Consumer Behaviour, Production Analysis, Market Morphology and Equilibrium of firm and industry.	>	>	>	>
	DSCC COM 1.4	DSCC COMPUTER FUNDAMENTALS	Computer: Introduction, Hardware, Software, Computer Peripheral, Basic Components and Storage, Software and Language System.	>	>	>	>
IV.	GEC COM 1.1	GEC BASICS OF MANAGEMENT (Interdisciplinary)	Management: Introduction, Principle, Role, Functions, Planning, Decision Making, Organising, Direction, Control, Motivation, Leadership, Coordination, Communication.	>	>	>	>
V	SEC COM 1.1	SEC VEDIC MATHEMATICS	Vedik Mathematics: Methods and Practice of quick calculation- Addition, Subtraction, Multiplication, Division, Square and Square Roots.	>	>	>	>
VI.	VAC COM 1.1	VAC FORMS OF BUSINESS ORGANISATIONS	Business Organisations: Concept, Objective, Social Responsibility, Promotion of new business, Form- Sole Trading, Partnership, Company, Cooperative Society.	>	>	>	>
VII.	AEC	AEC ENVIRONMENTAL STUDIES - I	Concept of Ecosystem, Structure, Function, Energy Flow; Biodiversity and Its Conservation: Introduction, Bio geographical Reason of India, Global, National and Local Levels, Causes, etc.	>	>	>	>

Con.	B. Com. Second semester				Relev	Relevance	
Paper	Course Code	Course Title	Description	Global	National	Regional	Local
	DSCC COM 2.1	DSCC BUSINESS MATHEMATICS	Commission, Brokerage, Discount, Profit and Loss, Logarithm, Interest, Equations, Invoice, Matrix and Determinants.	>	>	>	>
П.	DSCC COM 2.2	DSCC BUSINESS REGULATORY FRAMEWORK	Law of Contract, Law of Agency, Sale of Goods Act, Negotiable Instrument Act.		>	>	>
II.	DSCC COM 2.3	DSCC BUSINESS ENVIRONMENT	Business Environment: Types, Component, Structure, Economic, Problem of Growth, Factors of Growth, Government Policies, Economic Planning- National and State.	>	>	>	>
	DSCC COM 2.4	DSCC P C SOFTWARE	PC Package: Working with MS Excel, MS Power point, MS Access.	>	>	>	>
IV.	GEC COM 2.1	GEC OFFICE MANAGEMENT (Interdisciplinary)	Office Management: Concept, Characteristics, Importance, Accommodation and Layout, Office Personal, Forms And Stationery, Filing, Indexing, etc.	>	>	>	>
	SEC COM 2.1	SEC BANKING PRACTICES	Bank: Definition, Functions, Objectives, Structure, Customers, Various Account, Instruments, Special Accounts, Electronic Banking Transaction.		>	>	>
VI.	VAC COM 2.1	VAC BUSINESS LAW	Indian Partnership Act, Limited Liabilities Partnership Act, Information Technology Act, Intellectual Property Rights Act,		>	>	>
VII.	AEC	AEC HINDI LANGUAGE AND COMMUNICATION SKILL	व्याकरण की व्यवहारिक कोटियां, संज्ञा, सर्वनाम, क्रिया, विश्वषण, क्रिया विश्वषण, संधि, समास; प्रेमचंद- ईदगाह एवं वीरेन डंगवाल- हमारा समाज; पल्लवन, संक्षेपण, अनुवाद, पारिभाषिक शब्दावली, पत्र लेखन, प्रतिवेदन, लिपि, मानक हिंदी भाषा.		>	>	>

B. Cor	B. Com. Third semester				Relevance	ance	
Paper	Course Code	Course Title	Description	Global	National	Regional	Local
ï	DSCC COM 3.1	DSCC COST ACCOUNTING	Cost Accounting: Concept, Importance, Techniques, Methods of Wages Payment, Unit costing, Output Costing, Reconciliation, Contract Costing, Process Costing.	>	>	>	>
	DSCC COM 3.2	DSCC COMPANY LAW	Kinds of companies, nature, scope, starting of company, MOA, AOA, Prospectus, Capital management, Directors, Meetings, Winding up.		>	>	>
Ë	DSCC COM 3.3	DSCC BUSINESS STATISTICS	Statistics: Meaning, Importance, Sampling, Central Tendency, Standard Deviation, Skewness, Dispersion, Correlation, Regression, Index Number, Probability.	>	>	>	>
	DSCC COM 3.4	DSCC E-COMMERCE	E-Commerce: Introduction, Security and Encryption, E-payment System, Online Business Transactions, Digital Marketing- Overview.	>	>	>	>
	DSEC COM 3.1	DSEC PRINCIPLES OF MARKETING	Marketing: Importance, Functions, Concept, Environment, Consumer Behaviour, Market Segmentation, Product Decision, Service marketing, Green Marketing.	>	>	>	>
	DSEC COM 3.2	DSEC ACCOUNTING FOR PARTNERSHIP FIRMS	Partnership Accounts: Final Accounts, Admission, Retirement, Death, Dissolution, Amalgamation and Conversion of firm into a Limited Liability Company.	>	>	>	>
۲. ۲	SEC COM 3.1	SEC INSURANCE PRACTICES	Insurance Practice: Classification, Organisation, Importance, Functions, Principles, Double Insurance, Different form of Insurance- Life, Fire, Marine, Miscellaneous, Protection of Policy Holder.	>	>	>	>
.IV	VAC COM 3.1	VAC BUSINESS ETHICS	Business Ethics: Concept, Nature, Values, Changing Value System of India, Organisational Culture, TQM, Corporate Social Responsibility, Social Audit, Ethics in Marketing.	>	>	>	>
VII.	AEC ENG 03	AEC ENGLISH LANGUAGE AND COMMUNICATION SKILL	Communication: Theory, Types, Barriers; Tense, Voice, Narration, Models; Writing Skill: Notice, Dialogue, Report, Letter, Business, Appointment; Translation; Speaking Skill: Dialogue, Interview.	>	>	>	>

PaperConsectodeConsectitieDescriptionClobalActionalRegionalLot1BSCC CORFORATE ACCUNTINGExpensional Statement,DescriptionCionoli MicroaneCionoli Microane<	B. Con	B. Com. Fourth semester				Relevance	ance	
DSCC COM 4.1 DSCC CORPORATE ACCOUNTING DSCC COM 4.1 DSCC PRINCIPLES OF BUSINESS DSCC COM 4.2 DSCC PRINCIPLES OF BUSINESS DSCC COM 4.3 DSCC FUNDAMENTALS OF DSCC COM 4.4 DSCC FUNDAMENTALS OF DSCC COM 4.4 DSCC COMPUTERIZED DSCC COM 4.4 DSCC COMPUTERIZED DSCC COM 4.1 DSCC COMPUTERIZED DSEC COM 4.1 DSEC INTERNATIONAL DSEC COM 4.1 DSEC INTERNATIONAL DSEC COM 4.1 DSEC ACCOUNTING FOR SPECIAL DSEC COM 4.1 DSEC ACCOUNTING FOR SPECIAL DSEC COM 4.1 SEC INVESTMENT PRACTICES SEC COM 4.1 SEC INVESTMENT PRACTICES MARK VAC INTERNATIONAL TRADE VAC COM 4.1 ORGANISATIONS AEC INVESTMENT PRACTICES AEC INVESTMENT PRACTICES AEC I	Paper	Course Code	Course Title	Description	Global	National	Regional	Local
DSCC COM 4.2 DSCC PRINCIPLES OF BUSINESS MANAGEMENT DSCC FUNDAMENTALS OF DSCC COM 4.3 DSCC FUNDAMENTALS OF DSCC COM 4.4 DSCC COMPUTERIZED DSCC COM 4.1 DSCC COMPUTERIZED DSEC COM 4.1 DSCC COMPUTERIZED DSEC COM 4.1 DSEC INTERNATIONAL DSEC COM 4.1 DSEC INTERNATIONAL DSEC COM 4.1 DSEC ACCOUNTING FOR SPECIAL VENTURES VENTURES SEC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 SEC INVESTMENT PRACTICES AEC NAC INTERNATIONAL TRADE AEC NAC INTERNATIONS AEC II	i	DSCC COM 4.1	DSCC CORPORATE ACCOUNTING	Share and Debentures: Issue, Reissue, Financial Statement, Liquidation, Valuation of Share and Goodwill, Internal Reconstruction, Consolidated Balance Sheet of Holding Company.	>	>	>	>
DSCC COM 4.3 DSCC FUNDAMENTALS OF DSCC COM 4.4 ENTREPRENEURSHIP DSCC COM 4.4 DSCC COMPUTERIZED DSCC COM 4.1 DSCC COMPUTERIZED DSEC COM 4.1 DSEC INTERNATIONAL DSEC COM 4.1 DSEC INTERNATIONAL DSEC COM 4.1 DSEC ACCOUNTING FOR SPECIAL DSEC COM 4.1 DSEC ACCOUNTING FOR SPECIAL DSEC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 ORGANISATIONS AEC UNTERNATIONAL TRADE AEC II AEC NAC INTERNATIONAL TRADE	II.	DSCC COM 4.2	DSCC PRINCIPLES OF BUSINESS MANAGEMENT	Management: Concept, Process, Importance, Organisation, Organisation Structure, Direction, Coordination, Control, Motivation.	>	>	>	>
DSCC COM 4.4 DSCC COMPUTERIZED DSEC COM 4.4 BSEC INTERNATIONAL DSEC COM 4.1 DSEC INTERNATIONAL DSEC COM 4.2 DSEC ACCOUNTING FOR SPECIAL DSEC COM 4.1 DSEC ACCOUNTING FOR SPECIAL DSEC COM 4.1 BSEC ACCOUNTING FOR SPECIAL DSEC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 ORGANISATIONS AEC INVERTIONAL TRADE AEC II		DSCC COM 4.3	DSCC FUNDAMENTALS OF ENTREPRENEURSHIP	Entrepreneurship: Meaning, Origin, Concept, Importance, Promotion of a Venture, Entrepreneurial Behaviour, Entrepreneurial Development Programmes- National and State.	>	>	>	>
DSEC COM 4.1 DSEC INTERNATIONAL MARKETING DSEC COM 4.1 DSEC ACCOUNTING FOR SPECIAL DSEC COM 4.1 DSEC ACCOUNTING FOR SPECIAL SEC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 ORGANISATIONAL TRADE AEC II AEC II		DSCC COM 4.4	DSCC COMPUTERIZED ACCOUNTING WITH TALLY	Accounting in Tally.	>	>	>	>
DSEC COM 4.2 DSEC ACCOUNTING FOR SPECIAL VENTURES SEC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 ORGANISATIONAL TRADE AEC INTERNATIONAL TRADE AEC INTERNATIONAL TRADE		DSEC COM 4.1	DSEC INTERNATIONAL MARKETING	International Marketing: Nature, Scope, Importance, Environment, Promotion of Product, Methods, International Distribution, Export Policy and Practices in India.	>	>	>	>
SEC COM 4.1 SEC INVESTMENT PRACTICES VAC COM 4.1 VAC INTERNATIONAL TRADE VAC COM 4.1 ORGANISATIONS AEC ENVIRONMENTAL STUDIES- II II	14.	DSEC COM 4.2	DSEC ACCOUNTING FOR SPECIAL VENTURES	Consignment Accounts, Branch Account, Joint Venture, Royalty Accounts, Accounting of Not for Profit Organisations, Investment Account.	>	>	>	>
VAC COM 4.1 VAC INTERNATIONAL TRADE ORGANISATIONS AEC BEC AEC ENVIRONMENTAL STUDIES- II	V.	SEC COM 4.1	SEC INVESTMENT PRACTICES	Investment: Meaning, Nature, Objective, Process, Alternatives of Investment, Return, Risk, Investors Protection, Awareness, Activism.	>	>	>	>
AEC AEC ENVIRONMENTAL STUDIES- II	VI.	VAC COM 4.1	VAC INTERNATIONAL TRADE ORGANISATIONS	Regional Economic Groups: GATT, WTO, IMF, World Bank, UNCTAD, EU, EFTA, ASEAN, SAARC, SAFTA.	>	>	>	>
	VII.	AEC	AEC ENVIRONMENTAL STUDIES- II	Environment Pollution: Causes, Effect, Types- Air, Water, Noise, Soil, Merin and Nuclear Pollution; Solid Waste Management, Human Population and The Environment, Social and Legal Issues About the Environment.	>	>	>	>

B. Con	B. Com. Fifth semester				Relevance	'ance	
Paper	Course Code	Course Title	Description	Global	National	Regional	Local
	DSCC COM 5.1	DSCC INCOME TAX (PART-I)	Income Tax: Definitions, Basis of Charges, Agricultural Income, Residence, Exempted Income, Various Heads of Incomes, Aggregation of Incomes, Set Off or Carry Forward of Losses.		>	>	>
	DSCC COM 5.2	DSCC MANAGEMENT ACCOUNTING	Management Accounting: , Functions, Importance, Decision Making, Tools Techniques, Ratio Analysis, Fund and Cash Flow Statement, Budgeting, Break Even Analysis, Standard Costing, Variance Analysis.	>	>	>	>
	DSCC COM 5.3	DSCC FINANCIAL MARKETS & INSTITUTIONS	Financial System: Introduction, Nature, Role, Financial Market Overview, Money and Capital Market, Instruments, Role of SEBI, RBI, Commercial Banks, Other Banks, Stock Exchange, Financial Services.	>	>	>	>
	DSCC COM 5.4	DSCC PROGRAMMING IN VISUAL BASIC	Introduction to Visual Basic, Decision and Conditions, Visual Basic Controls, Database Programming, Data Environment and Data Report.	>	>	>	>
IV.	DSEC COM 5.1	DSEC INDUSTRIAL RELATION	Industrial Relation: Meaning, Elements, Feature, Policy, Collective Bargaining.	>	>	>	>
	DSEC COM 5.2	DSEC INDIRECT TAX WITH G.S.T.	Custom Duty, CG State Excise Duty, GST.		>	>	>
``	GEC COM 5.1	GEC MARKETING MANAGEMENT (Interdisciplinary)	Marketing Management: Introduction, Concept, Evolution, Marketing Mix and Process of Market Selection, Product Decision, and Distribution Channels.	>	>	>	>
VI.	SEC COM 5.1	SEC ACCOUNTING IN TALLY	Accounting in Tally	>	>	>	>

B.	Com.	B. Com. Sixth semester				Relevance	ance	
Pa	Paper	Course Code	Course Title	Description	Global	National	Regional	Local
	I.	DSCC COM 6.1	DSCC INCOME TAX (PART-II)	Income Tax: Deduction, Computation of Total Income of Individual, TDS, TCS, Assessment Procedure, Authority, Filing of Income Tax.		>	>	>
	II.	DSCC COM 6.2	DSCC AUDITING	Audit: Introduction, Meaning and Objectives, Audit Process, Audit of Limited Company, Audit Report, Investigation, Recent Trends in Auditing.	>	>	>	>
	III.	DSCC COM 6.3	DSCC MATERIALS MANAGEMENT	Material Management: Introduction, Store Management and Maintenance, Inventory Management and Control, Material Accounting and Finance.	>	>	>	>
	I	DSCC COM 6.4	DSCC RELATIONAL DATABASE MANAGEMENT SYSTEM	relational Database Management: Overview, Design, Commands, Concept, Projects, Functions, Oracle Basics.	>	>	>	>
F		DSEC COM 6.1	DSEC INDUSTRIAL LAW	The Factories Act: The Industrial Disputes Act, The Trade Unions Act, The Workmen Compensation Act, The Payment of Wages Act, The Minimum Wages Act,		>	>	>
-		DSEC COM 6.2	DSEC CORPORATE TAX PLANNING	Corporate Tax Planning: Introduction to Tax Management, Concept of Text Planning, Financial Management Decision, Managerial Decision, Special Text Provisions.		>	>	>
		GEC COM 6.1	GEC PERSONNEL MANAGEMENT (Interdisciplinary)	Personnel Management: Introduction, Meaning, Concept, Human Resource Planning- Meaning, Characteristics, Objective or Intention and Placement, Motivation and Moral.	>	>	>	>
	VI.	SEC COM 6.1	SEC ONLINE I.T.R. FILLING	Introduction to Income Tax, Registration of PEN, Income Tax Filing Portal, Return Filing - Online or Manual, Online Payment of Tax, Form 6B, View Tax Credit (26AS), E-Filing TDS, Form 24Q and Challan.		>	>	>

		LINK FOR SYLLABUS									
		ANY OTHER ISSUE									
		ENVIRONMENT & SUSTAINABLE DEVELOPMENT						>		>	
		PROFESSIONAL ETHICS	>	>	>	>	>	>	`	>	
		HUMAN VALUES	>	>	>	>	>	>	>	>	
–		GENDER EQUALITY		>	>		>		>	>	
CURRICULAM ENRICHMENT	CROSS - CUTTING ISSUES Subject-Commerce	DESCRIPTION	Accounting: Concept, Conventions, Principles, Capital and Revenue, Books of Accounting, Final Accounts, Provision and Reserve, Hire and Instalment Purchase System.	Business Communication: Concept, Principle, Corporate-Communication, SWOT Analysis, Improvement, Report Writing, Modern Forms of Communication.	Business Economic: Market Demand Analysis, Consumer Behaviour, Production Analysis, Market Morphology and Equilibrium of firm and industry.	Computer: Introduction, Hardware, Software, Computer Peripheral, Basic Components and Storage, Software and Language System.	Management: Introduction, Principle, Role, Functions, Planning, Decision Making, Organising, Direction, Control, Motivation, Leadership, Coordination, Communication.	Vedik Mathematics: Methods and Practice of quick calculation- Addition, Subtraction, Multiplication, Division, Square and Square Roots.	Business Organisations: Concept, Objective, Social Responsibility, Promotion of new business, Form- Sole Trading, Partnership, Company, Cooperative Society.	Concept of Ecosystem, Structure, Function, Energy Flow; Biodiversity and Its Conservation: Introduction, Bio geographical Reason of India, Global, National and Local Levels, Causes, etc.	
		COURSE CODE & NAME	DSCC COM 1.1 FINANCIAL ACCOUNTING	DSCC COM 1.2 BUSINESS COMMUNICATION	DSCC COM 1.3 BUSINESS ECONOMICS	DSCC COM 1.4 COMPUTER FUNDAMENTALS	GEC COM 1.1 BASICS OF MANAGEMENT (Interdisciplinary)	SEC COM 1.1 VEDIC MATHEMATICS	VAC COM 1.1 FORMS OF BUSINESS ORGANISATIONS	AEC ENVIRONMENTAL STUDIES - I	
		PROGRAMME NAME]		D Com Bind	D. Colli. First Semester				

LINK FOR SYLLABUS								
ANY OTHER ISSUE								
ENVIRONMENT & SUSTAINABLE DEVELOPMENT			>					>
PROFESSIONAL ETHICS	>	>	>	>	>	>	>	>
HUMAN VALUES	>	>	>	>	>	>	>	>
GENDER EQUALITY			>					>
DESCRIPTION	Commission, Brokerage, Discount, Profit and Loss, Logarithm, Interest, Equations, Invoice, Matrix and Determinants.	Law of Contract, Law of Agency, Sale of Goods Act, Negotiable Instrument Act.	Business Environment: Types, Component, Structure, Economic, Problem of Growth, Factors of Growth, Government Policies, Economic Planning- National and State.	PC Package: Working with MS Excel, MS Power point, MS Access.	Office Management: Concept, Characteristics, Importance, Accommodation and Layout, Office Personal, Forms And Stationery, Filing, Indexing, etc.	Bank: Definition, Functions, Objectives, Structure, Customers, Various Account, Instruments, Special Accounts, Electronic Banking Transaction.	Indian Partnership Act, Limited Liabilities Partnership Act, Information Technology Act, Intellectual Property Rights Act,	व्याकरण की व्यवहारिक कोटियां, संज्ञा, सर्वनाम, क्रिया, विश्वेषण, क्रिया विश्वेषण, संधि, समास; प्रेमचंद- ईदगाह एवं वीरेन डंगवाल- हमारा समाज; पल्लवन, संक्षेपण, अनुवाद, पारिभाषिक शब्दावली, पत्र लेखन, प्रतिवेदन, लिपि, मानक हिंदी भाषा.
COURSE CODE & NAME	DSCC COM 2.1 BUSINESS MATHEMATICS	DSCC COM 2.2 BUSINESS REGULATORY FRAMEWORK	DSCC COM 2.3 BUSINESS ENVIRONMENT	DSCC COM 2.4 P C SOFTWARE	GEC COM 2.1 OFFICE MANAGEMENT (Interdisciplinary)	SEC COM 2.1 BANKING PRACTICES	VAC COM 2.1 BUSINESS LAW	AEC HINDI LANGUAGE AND COMMUNICATION SKILL
PROGRAMME NAME				B. Com.	Second semester			

LINK FOR SYLLABUS									
ANY OTHER ISSUE									
ENVIRONMENT & SUSTAINABLE DEVELOPMENT					>				
PROFESSIONAL ETHICS	>	>	>	>	>	>	>	>	>
HUMAN VALUES	>	~	>	>	>	>	`	>	>
gender Equality					>	>		>	>
DESCRIPTION	Cost Accounting: Concept, Importance, Techniques, Methods of Wages Payment, Unit costing, Output Costing, Reconciliation, Contract Costing, Process Costing.	Kinds of companies, nature, scope, starting of company, MOA, AOA, Prospectus, Capital management, Directors, Meetings, Winding up.	Statistics: Meaning, Importance, Sampling, Central Tendency, Standard Deviation, Skewness, Dispersion, Correlation, Regression, Index Number, Probability.	E-Commerce: Introduction, Security and Encryption, E-payment System, Online Business Transactions, Digital Marketing- Overview.	Marketing: Importance, Functions, Concept, Environment, Consumer Behaviour, Market Segmentation, Product Decision, Service marketing, Green Marketing.	Partnership Accounts: Final Accounts, Admission, Retirement, Death, Dissolution, Amalgamation and Conversion of firm into a Limited Liability Company.	Insurance Practice: Classification, Organisation, Importance, Functions, Principles, Double Insurance, Different form of Insurance- Life, Fire, Marine, Miscellaneous, Protection of Policy Holder.	Business Ethics: Concept, Nature, Values, Changing Value System of India, Organisational Culture, TQM, Corporate Social Responsibility, Social Audit, Ethics in Marketing.	Communication: Theory, Types, Barriers; Tense, Voice, Narration, Models; Writing Skill: Notice, Dialogue, Report, Letter, Business, Appointment; Translation; Speaking Skill: Dialogue, Interview.
COURSE CODE & NAME	DSCC COM 3.1 COST ACCOUNTING	DSCC COM 3.2 COMPANY LAW	DSCC COM 3.3 BUSINESS STATISTICS	DSCC COM 3.4 E-COMMERCE	DSEC COM 3.1 PRINCIPLES OF MARKETING	DSEC COM 3.2 ACCOUNTING FOR PARTNERSHIP FIRMS	SEC COM 3.1 INSURANCE PRACTICES	VAC COM 3.1 BUSINESS ETHICS	AEC ENGLISH LANGUAGE AND COMMUNICATION SKILL
PROGRAMME NAME					B. Com.	Third semester			

LINK FOR SYLLABUS									
ANY OTHER ISSUE									
ENVIRONMENT & SUSTAINABLE DEVELOPMENT			>						>
PROFESSIONAL ETHICS	>	>	>	>	>	>	>	>	>
HUMAN VALUES	>	>	>	>	>	>	>	>	>
GENDER EQUALITY			>		>			>	>
DESCRIPTION	Share and Debentures: Issue, Reissue, Financial Statement, Liquidation, Valuation of Share and Goodwill, Internal Reconstruction, Consolidated Balance Sheet of Holding Company.	Management: Concept, Process, Importance, Organisation, Organisation Structure, Direction, Coordination, Control, Motivation.	Entrepreneurship: Meaning, Origin, Concept, Importance, Promotion of a Venture, Entrepreneurial Behaviour, Entrepreneurial Development Programmes- National and State.	Accounting in Tally.	International Marketing: Nature, Scope, Importance, Environment, Promotion of Product, Methods, International Distribution, Export Policy and Practices in India.	Consignment Accounts, Branch Account, Joint Venture, Royalty Accounts, Accounting of Not for Profit Organisations, Investment Account.	Investment: Meaning, Nature, Objective, Process, Alternatives of Investment, Return, Risk, Investors Protection, Awareness, Activism.	Regional Economic Groups: GATT, WTO, IMF, World Bank, UNCTAD, EU, EFTA, ASEAN, SAARC, SAFTA.	Environment Pollution: Causes, Effect, Types- Air, Water, Noise, Soil, Merin and Nuclear Pollution; Solid Waste Management, Human Population and The Environment, Social and Legal Issues About the Environment.
COURSE CODE & NAME	DSCC COM 4.1 CORPORATE ACCOUNTING	DSCC COM 4.2 PRINCIPLES OF BUSINESS MANAGEMENT	DSCC COM 4.3 FUNDAMENTALS OF ENTREPRENEURSHIP	DSCC COM 4.4 COMPUTERIZED ACCOUNTING WITH TALLY	DSEC COM 4.1 INTERNATIONAL MARKETING	DSEC COM 4.2 ACCOUNTING FOR SPECIAL VENTURES	SEC COM 4.1 INVESTMENT PRACTICES	VAC COM 4.1 INTERNATIONAL TRADE ORGANISATIONS	AEC ENVIRONMENTAL STUDIES-II
PROGRAMME NAME				2	B. Com. Fourth semester		_		

AL ENVIRONMENT ANY LINK FOR SUSTAINABLE ISSUE SYLLABUS DEVELOPMENT						•	>	
PROFESSIONAL ETHICS	>	>	>	>	`	>	>	>
HUMAN VALUES	>	>	>	>	>	>	>	>
GENDER EQUALITY					>		>	
DESCRIPTION	Income Tax: Definitions, Basis of Charges, Agricultural Income, Residence, Exempted Income, Various Heads of Incomes, Aggregation of Incomes, Set Off or Carry Forward of Losses.	Management Accounting: , Functions, Importance, Decision Making, Tools Techniques, Ratio Analysis, Fund and Cash Flow Statement, Budgeting, Break Even Analysis, Standard Costing, Variance Analysis.	Financial System: Introduction, Nature, Role, Financial Market Overview, Money and Capital Market, Instruments, Role of SEBI, RBI, Commercial Banks, Other Banks, Stock Exchange, Financial Services.	Introduction to Visual Basic, Decision and Conditions, Visual Basic Controls, Database Programming, Data Environment and Data Report.	Industrial Relation: Meaning, Elements, Feature, Policy, Collective Bargaining.	Custom Duty, CG State Excise Duty, GST.	Marketing Management: Introduction, Concept, Evolution, Marketing Mix and Process of Market Selection, Product Decision, and Distribution Channels.	Accounting in Tally
COURSE CODE & NAME	DSCC COM 5.1 INCOME TAX (PART-I)	DSCC COM 5.2 MANAGEMENT ACCOUNTING	DSCC COM 5.3 FINANCIAL MARKETS & INSTITUTIONS	DSCC COM 5.4 PROGRAMMING IN VISUAL BASIC	DSEC COM 5.1 INDUSTRIAL RELATION	DSEC COM 5.2 INDIRECT TAX WITH G.S.T.	GEC COM 5.1 MARKETING MANAGEMENT (Interdisciplinary)	SEC COM 5.1
PROGRAMME NAME				B. Com. Fifth	semester			

LINK FOR SYLLABUS								
ANY OTHER ISSUE								
ENVIRONMENT & SUSTAINABLE DEVELOPMENT			>	>			>	
PROFESSIONAL ETHICS	>	>	>	~	>	>	>	>
HUMAN VALUES	>	>		>	>	>	>	>
GENDER EQUALITY					>		>	
DESCRIPTION	Income Tax: Deduction, Computation of Total Income of Individual, TDS, TCS, Assessment Procedure, Authority, Filing of Income Tax.	Audit: Introduction, Meaning and Objectives, Audit Process, Audit of Limited Company, Audit Report, Investigation, Recent Trends in Auditing.	Material Management: Introduction, Store Management and Maintenance, Inventory Management and Control, Material Accounting and Finance.	relational Database Management: Overview, Design, Commands, Concept, Projects, Functions, Oracle Basics.	The Factories Act: The Industrial Disputes Act, The Trade Unions Act, The Workmen Compensation Act, The Payment of Wages Act, The Minimum Wages Act,	Corporate Tax Planning: Introduction to Tax Management, Concept of Text Planning, Financial Management Decision, Managerial Decision, Special Text Provisions.	Personnel Management: Introduction, Meaning, Concept, Human Resource Planning- Meaning, Characteristics, Objective or Intention and Placement, Motivation and Moral.	Introduction to Income Tax, Registration of PEN, Income Tax Filing Portal, Return Filing - Online or Manual, Online Payment of Tax, Form 6B, View Tax Credit (26AS), E-Filing TDS, Form 240 and Challan.
COURSE CODE & NAME	DSCC COM 6.1 INCOME TAX (PART-II)	DSCC COM 6.2 Auditing	DSCC COM 6.3 MATERIALS MANAGEMENT	DSCC COM 6.4 RELATIONAL DATABASE MANAGEMENT SYSTEM	DSEC COM 6.1 INDUSTRIAL LAW	DSEC COM 6.2 CORPORATE TAX PLANNING	GEC COM 6.1 PERSONNEL MANAGEMENT (Interdisciplinary)	SEC COM 6.1 ONLINE I.T.R. FILLING
PROGRAMME NAME				B. Com.	Sixth semester			

B. Com. First Semester

		(Su bjects)	Semester Exam	E	Compro Evaluat (Int	inuous ehensiv ion (CC ernal iation)		Minimum Passing Marks	Grand Total
Paper	Paper Code	Course (Paper /Subjects)	Max. Marks	Test	Seminar	Assignment	Total	Mini Pass	Grai
I.	DSCC COM 1.1	DSCC FINANCIAL ACCOUNTING	80	7	6	7	20	40	100
II.	DSCC COM 1.2	DSCC BUSINESS COMMUNICATION	80	7	6	7	20	40	100
	DSCC COM 1.3	DSCC BUSINESS ECONOMICS	80	7	6	7	20	40	100
III.	DSCC COM 1.4	DSCC COMPUTER FUNDAMENTALS	60	5	5	5	15		100
		PRACTICAL (B.Com. Computer)	25					40	100
IV.	GEC COM 1.1	GEC BASICS OF MANAGEMENT (Interdisciplinary)	80	7	6	7	20	40	100
۷.	SEC COM 1.1	SEC VEDIC MATHEMATICS	40	4	3	3	10	20	50
VI.	VAC COM 1.1	VAC FORMS OF BUSINESS ORGANISATIONS	40	4	3	3	10	20	50
VII.	AEC	AEC ENVIRONMENTAL STUDIES - I	40	4	3	3	10	20	50

B. Com. First Semester COURSE CODE: DSCC COM 1.1 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : I FINANCIAL ACCOUNTING

Course Outcomes

Objective: The course aims to help learners to acquire conceptual knowledge on financial Accounting, to impart skills for recording various kinds of business transactions and to prepare financial statements.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Apply the generally accepted accounting principles while recording transactions and preparing Financial statements;
- 2. Measure business income applying relevant Accounting Standards;
- 3. Prepare cash book and other accounts necessary while running a business;
- 4. Prepare final accounts necessary while running a business;
- 5. Evaluate the importance of depreciation and its entries in financial statements;
- 6. Evaluate the importance of special accounting areas of hire purchase and installment payment system on purchase of assets and preparation of its records in accounts;

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1		~									
CO 2				✓							
CO 3							✓				
CO 4									✓		
CO 5						~					
CO 6	\checkmark										

	B. Com. First Semester
	COURSE CODE: DSCC COM 1.1
	CODE TYPE: Disciplinary Specific Core Course (DSCC)
	FINANCIAL ACCOUNTING
	ESTER END EXAM MARKS : 80 CREDITS : 4 RNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal)
	AL MARKS : 100
Object Very S Short	e of marks: ive type questions: 08 questions carrying 1 marks each to be asked. hort answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). nswer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).
UNIT-1	Accounting: An Introduction: Development, Definition, Needs, objectives; Branches of accounting; Basic Accounting Principles, Concepts & Conventions; Accounting Standard: International Accounting Standard (only outlines), Accounting Standard in India. Concept of Capital & Revenue.
UNIT-2	Accounting Transaction: Concept of Double Entry System, Book of original records: Journal, Ledger, Sub-Division of Journal: Cashbook. Final Accounts: Trial Balance, Trading account; Profit & loss account; Balance sheet; with adjustment entries.
UNIT-3	Depreciation Provisions and Reserve: Concept of Depreciation; Causes of depreciation; Depreciation, depletion, amortization, Depreciation Accounting; Methods of recording depreciation; Methods for providing depreciation; Depreciation of different assets; Depreciation of Replacement Cost; Depreciation policy; as per Indian Accounting Standard. Provision and Reserves.
」 ı	Special Accounting Areas: Hire purchase and installment purchase system: meaning of hire purchase contract, Legal provision regarding hire purchase contract; Accounting for goods of substantial sale values and accounting records for goods for small values; Installment purchase system; After sales service.
SUGGESTED READINGS	 Robert N Anthony, David Hawkins, Kenneth A. Merchant, Accounting: Text and Cases. McGraw-Hill Education, 13th Ed. 2013. Charles T. Horngren and Donna Philbrick, Introduction to Financial Accounting, Pearson Education. J.R. Monga, Financial Accounting: Concepts and Applications. Mayur Paper Backs, New Delhi. M.C.Shukla, T.S. Grewal and S.C.Gupta. Advanced Accounts. VolI. S. Chand & Co., New Delhi. S.N. Maheshwari, and. S. K. Maheshwari. Financial Accounting. Vikas Publishing House, New Delhi. Deepak Sehgal. Financial Accounting. Vikas Publishing H House, New Delhi. Bhushan Kumar Goyal and H N Tiwari, Financial Accounting, International Book House 8. Goldwin, Alderman and Sanyal, Financial Accounting, Cengage Learning. Tulsian, P.C. Financial Accounting, Pearson Education. Compendium of Statements and Standards of Accounting. The Institute of Chartered Accountants of India, New Delhi

B. Com. First Semester COURSE CODE: DSCC COM 1.2 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : II BUSINESS COMMUNICATION

Course Outcomes

Objective: The course aims to impart the learner's skills in reading, writing, comprehension, and Communication in business field, especially using electronic media.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Know various forms of communication, communication barriers;
- 2. Comprehend a variety of business correspondence and respond appropriately;
- 3. Communicate in writing for various commercial purposes;
- 4. Use appropriate grammatical constructions and vocabulary to communicate effectively;
- 5. Use business language and presentation skills

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	~										
CO 2		~									
CO 3		✓									
CO 4					~						
CO 5				✓							

	B. Com. Firs	t Semester
	COURSE CODE:	DSCC COM 1.2
	CODE TYPE: Disciplinary Sp	
	BUSINESS CON	
	FER END EXAM MARKS : 80	CREDITS : 4
	IAL ASSESMENT MARKS : 20	HOURS : 60 (Theory & Internal)
	MARKS : 100	
Scheme Objective	or marks: • type questions: 08 questions carrying 1 marks each to	be asked.
-	rt answer type questions: 03 questions carrying 4 mark	
Short an	swer type questions: 03 questions carrying 7 marks each	to be asked. (Word limit 200-250 words).
Long ans	wer type questions: 03 questions carrying 13 marks each	
	-	: Definitions, concept and Significance of
-1 urs	communication,	
UNIT-1 15 Hours	Principle of effective communication; Self-Development and Communication;	
15 U	Development of positive personal attitu	des
	SWOT analysis;	
	, ,	
a s	Corporate Communication: Formal and	Informal communication networks, grape wine
UNIT-2 5 Hours	communication;	
UNIT-2 5 Hour	Miscommunication (Barriers); improving	; communication.
-	Audience analysis and feedback.	
	Report Writing: Introduction to a pror	oosal, Short report and formal report, report
UNIT-3 15 Hours	preparation.	
UNIT-3 5 Hour	Principle of oral presentation, factor effe	ecting oral presentation.
15 U	Interview skills: Appearing in interviews,	
4- Jurs	Non-Verbal Aspects of Communicating	g. Body Language: Kinesics, Proxemics, Para
NIT-4 Hours	Language.	
15 U	Modern Forms of Communicating: Fax; I	Mail; video conferencing; etc.
	1. Bovee, and Thill, Business Communication Ess	
	2. Shirley Taylor, Communication for Business, P	
		ion: Building Critical Skills, McGraw Hill Education ne P. Thomas, Effective Business Communication (SIE),
DIG	McGraw Hill Education	
SUGGESTED READINGS		mmunication: An Integrative Approach, McGraw Hill
N R	Education	
		hryn Rentz, Paula Lentz, and Neerja Pande, Business
	Communication: Connecting in a Digital World (S	SIE), MICGRAW HILLEQUCATION.

B. Com. First Semester COURSE CODE: DSCC COM 1.3 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III BUSINESS ECONOMICS

Course Outcomes

Objective: The course aims to acquaint the learners with fundamental economic theories and their Impact on pricing, demand, supply, production, and cost concepts.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Examine how different economic systems function and evaluate implications of various Economic decisions;
- 2. Examine how consumers try to maximize their satisfaction by spending on different goods;
- 3. Analyze the relationship between inputs used in production and the resulting outputs and costs;
- 4. Analyze and interpret market mechanism and behavior of firms and response of firms to Different market situations;
- 5. Examine various facts of pricing under different market situations

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1						✓					
CO 2			~								
CO 3					✓						
CO 4							\checkmark				
CO 5				\checkmark							

	B. Com.	First Semester									
		DE: DSCC COM 1.3									
	CODE TYPE: Disciplinary	y Specific Core Course (DSCC)									
	BUSINES	S ECONOMICS									
	ESTER END EXAM MARKS : 80	CREDITS : 4									
	RNAL ASSESMENT MARKS : 20	HOURS : 60 (Theory & Internal)									
	AL MARKS : 100										
Objec Very S Short	Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).										
1-TINU	Introduction to micro and macroeconomics, importance, limitations, nature, difference between micro and macroeconomics. Business economics- meaning, definition and objectives. market demand analysis- meaning of demand and determinants of demand, change in demand, demand function, law of demand, types of demand and its exceptions, elasticity of demand.										
UNIT-2	Consumer Behavior - law of diminishing marginal utility, consumer surplus, indifference curve technic, budget line and determination of equilibrium										
UNIT-3	S S S S S S S S S S S S S S S S S S S	upply and supply function, concept of stock, y, change in supply. Production function, law of scale.									
	types of market, market structure, pe	of firm and industry – meaning, classification and erfect and imperfect competition, determination imination, monopolistic market and product									
SUGGESTED	 Pindyck, R.S., D. L. Rubinfeld and P. L. Meht N. Gregory mankiw, Principles of Micro Ecc Maddala G.S. and E. Miller; Microeconomic Salvatore, D. Schaum's Outline: Microeconomic Case and Fair, Principles of Micro Economic Koutsiyannis, Modern Micro Economic The C Snyder, Microeconomic Theory: Basic Pri Bilas, Richard A., Microeconomics Theory: 9 Paul A Samuelson, William D Nordhaus, Mi 	nomics, Cengage Learning s: Theory and Applications, McGraw-Hill Education. omic Theory, McGraw-Hill, Education. cs, Pearson Education ory. nciples and Extensions, Cengage Learning A Graphical Analysis, McGraw-Hill Education.									

B. Com. (Computer) First Semester CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III COMPUTER FUNDAMENTALS

Course Outcomes

Objectives: To provide knowledge of the computers and why computers are essential components in business and society.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Acquire knowledge of basic computer Technology.
- 2. Gain Knowledge about H/w and S/w Concepts with its technology areas.
- 3. Understand the history and types of computers and various input/output devices.
- 4. Understand the concept of memory and its types.
- 5. Understand the basic components and storage of computer system.
- 6. Understand the concept of software and computer languages.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2				~							
CO 3					~						
CO 4		~									
CO 5							~				
CO 6					√						

	B. Com. (Computer	r) First Semester								
	COURSE CODE: D	OSCC COM 1.4								
	CODE TYPE: Disciplinary Spe	ecific Core Course (DSCC)								
	COMPUTER FUN	IDAMENTALS								
SEME	STER END EXAM MARKS : 60	CREDITS : 3+1=4								
	TICAL EXAM : 25	HOURS : 60 (Theory & Internal)								
	RNAL ASSESMENT MARKS : 15									
	L MARKS : 100									
Objec Very S Short	tive type questions: 09 questions carrying 1 marks each t Short answer type questions: 03 questions carrying 3 ma answer type questions: 03 questions carrying 5 marks ea answer type questions: 03 questions carrying 9 marks ea	arks each to be asked. (Word limit 70-100 words). ach to be asked. (Word limit 200-250 words).								
UNIT-1 11Hours	Computers, Block diagram of CPU, Digital and Ana of digital computers, types of digital computers, and small computers, Users interface , hardw multiuser system, Dumb smart and intelligent ter	ry of computer, Generation of computer, Types of alog computers and its evolution. Major components Microprocessors, Single chip Microcomputer, Large vare, software and firmware, multiprogramming, minals, Number system & Computer Codes: Number r system. Octal and Hexadecimal number system. I's gray code and BCD.								
UNIT-2 11 Hours	Computer Peripherals: Introduction to Input Devices: Categorizing Input Hardware, Keyboard, Direct Entry- Card Readers Scanning Devices O.M.R. Character Readers, Thumb Scanner, MICR Smart Cards, Voice Input Devices Pointing Devices Mouse Light Pen, Touch Screen., Computer Output Devices: Output Fundamentals, Hardcopy Output Devices, Impact Printers, Non-Impact Printers, Plotters, Computer output Microfilm/Microfiche (COM) System, Softcopy Output Devices, Cathode Ray Tube, Flat Screen Technologies, Projectors, Speakers									
UNIT-3 12 Hours	Registers, Buses, Main Memory , Main Memory (R Storage Devices: Storage Fundamentals, Primary Methods Sequential, Direct & Indexed Sequentia Devices, characteristics and limitations, Direct ad	sing Unit: The Microprocessor, control unit, A.L.U., AM) for microcomputers, Read Only Memory (ROM). and Secondary Storage , Data Storage and Retrieval I, Tape Storage and Retrieval Methods Tape storage ccess Storage and Microcomputers Hard Disks. Disk irge Computer systems, Mass storage systems and								
UNIT-4 11Hours	Software, Introduction and Types of Operating Utility, Programs, Application Software: Microcor in PC software, Type of application Software, Dif Language: Definition, generation of computer la	m software Vs. Application Software, Types of System Systems, Boot Loader, Diagnostic programs, BIOS, nputer software, Interacting with the system, Trends ference between program and packages, Computer anguages, type of languages Language processors: er, Programming constructs, Algorithm and flowchart.								
SUGGESTED READINGS	Text Books: Computer Fundamentals, PK Sinha, BPB publication Fundamentals of Computer by V Rajaraman. Computer Fundamentals Architecture and Organi									

B. Com. (Computer) First Semester COURSE CODE: DSCC COM 1.4

CODE TYPE: Disciplinary Specific Core Course (DSCC)

COMPUTER FUNDAMENTALS (LAB PRACTICAL)

- 1. Understand the concept of the computer?
- 2. Hardware vs Software
- 3. Basic parts of computer : keyboard, mouse
- 4. Using keyboard
- 5. Using mouse
- 6. Button and ports on a computer
- 7. Inside a computer: inside a computer case, Laptop ports,
- 8. Operating system in different devices
- 9. Understanding applications?
- 10. Settings up a computer
- 11. Windows Basics: Getting started with your first computer: Desktop interface,
- 12. Working with files: computer file system, basic Navigation, deleting, opening files, shutting down your computer,
- 13. Output device: Hardcopy and softcopy
- 14. Computer storage device: RAM, Hard disk, optical disc: CD,
- 15. Working with flash drive USB drive

B. A. First Semester COURSE CODE: GEC COM 1.1 CODE TYPE: Generic Elective Course (GEC) PAPER : IV BASICS OF MANAGEMENT

Course Outcomes

Objective This Course familiarizes the students with the basics of principles of management.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Understand the concepts related to Management.
- 2. Demonstrate the roles, skills and functions of management and their use in business.
- 3. Analyze effective application of PPM knowledge to diagnose and solve organizational problems and develop optimal managerial decisions
- 4. Understand the complexities associated with management of human resources in the organizations and integrate the learning in handling these complexities.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2			✓								
CO 3					~						
CO 4			✓								

B.A. First Semester										
COURSE CODE: GEC COM 1.1										
CODE TYPE: Generic Elective Course (GEC)										
BASICS OF MANAGEMENT SEMESTER END EXAM MARKS : 80 CREDITS : 4										
	INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal)									
	TOTAL MARKS : 100									
Obje Very Shor	Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).									
UNIT-1	15 Hours									
	Ś	Planning: Concept, objects, importance, principles, process.								
Γ-2	5 Hours	Decision making: Concept, importance, types, principles, process, techniques.								
UNIT-2	15 H	Organizing: Concept, importance, principles, types of organization structure.								
	Ś	Direction: Concept, importance, principles, techniques.								
Ŀ'3	5 Hours	Control: Concept, objects, importance, process, principles, techniques.								
UNIT-3	15 H	Motivation: Concept, importance, theor	ies of motivation.							
	rs	Leadership: Concept, importance, functi								
UNIT-4	15 Hours	Co-ordination: Concept, importance, pri	•							
NN		Communication: Concept, importance, p	irocess, principies, types.							
SUGGESTED READINGS		Perspective, McGraw Hill Education.	, PHI. nent, Pearson Education. gement, Excel Books on, Cengage Learning olication, Cengage Learning. tice, Dhanpat Rai & Co. (Pvt. Ltd.), New Delhi.							

B. Com. First Semester COURSE CODE: SEC COM 1.1 CODE TYPE: Skill Enhancement Course (SEC) PAPER : V VEDIC MATHEMATICS

Course Outcomes

Objective: Enable to know and use of various concepts of Vedic Mathematics.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Enable to know about various concepts of Vedic Mathematics.
- 2. To know about the functions of addition, subtraction and multiply and their usage in division making.
- 3. Use of division and square in modern universe by Vedic Mathematics.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1			~								
CO 2					√						
CO 3							✓				

B. Com. First Semester								
COURSE CODE: SEC COM 1.1								
CODE TYPE: Skill Enhancement Course (SEC)								
VEDIC MATHEMATICS								
SEMESTER END EXAM MARKS : 40 CREDITS : 2								
INTERNAL ASSESMENT MARKS : 10 HOURS : 30 (Theory & Internal)								
TOTAL	. MARKS : 50							
Scheme of marks: Objective type questions: 07 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 2 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 5 marks each to be asked. (Word limit 500-600 words).								
UNIT-1 s 15 Hours	 Vaidic Mathematics: brief history of Vedic mathematics in Indian knowledge tradition, Methods and practice of quick calculation: Addition - purana-puranabham, shoonyant sankhya, Sutra nikhilam, ekadhikena purvena or shuddh vidhi, Subtraction: ekanyunena purvena, Sutra shoonyant, Multiplication: Sutra urdhvatriyagbhyam- Aadhar vidhi, samanya vidhi; upadhaar vidhi- Sutra ekadhikena purvena, eknyunena purvena, saman ankon ki shrankhala Division: dhvjank vidhi, Aadhar vidhi; 							
Square: Aadhar vidhi, upadhar vidhi, dvandvayog vidhi;Square roots: vilokanam vidhi,Method of quick verification of answers from digit sum: navank vidhi, ekadashan								
SUGGESTED READINGS	 Shukla S. M., : Business Mathematics, Sahity Karim & Agrawal : Business Mathematics, SE 							

B. Com. First Semester COURSE CODE: VAC COM 1.1 CODE TYPE: Value added Course (VAC) PAPER : VI FORMS OF BUSINESS ORGANISATIONS

Course Outcomes

Objective: To understand various forms of business and their suitability and their social responsibility.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. To understand the concept of a business and its' objectives.
- 2. Understand the social responsibility of a business.
- 3. To analyze the promotion of a new business.
- 4. To understand various forms of business and their suitability.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	~										
CO 2										✓	
CO 3									✓		
CO 4						~					

B. Com. First Semester									
COURSE CODE: VAC COM 1.1									
CODE TYPE: Value Added Course (VAC)									
FORMS OF BUSINESS ORGANISATIONS									
SEMESTER END EXAM MARKS : 40 CREDITS : 2									
INTERNAL ASSESMENT MARKS : 10 HOURS : 30 (Theory & Internal)									
		MARKS : 50							
Objec Very Short	Scheme of marks: Objective type questions: 07 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 2 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 5 marks each to be asked. (Word limit 500-600 words).								
UNIT-1	Business Concept : meaning, functions, scope and importance; Objectives of business; Social responsibility of business; Promotion of a new business.								
UNIT-2	Forms of business organisation and choice of a suitable form; Sole trading; Partnership business; Joint stock company; Organisation of Co-operative society.								
SUGGESTED	 Shukla, Sahaya and saksena : Business Organisation, Sahitya Bhawan Publication, Agra. Gupta & Chaturvedi : Busimess Management, Shivlal Agrawal & Company, Indore. 								

B. Com. Second semester

		Su bjects)	Semester Exam	E	Compre Evaluat (Int	inuous ehensiv ion (CC ernal iation)		Minimum Passing Marks	Grand Total
Paper	Paper Code	Course (Paper /Subjects)	Max. Marks	Test	Seminar	Assignment	Total	Mini Pass	Gra
I.	DSCC COM 2.1	DSCC BUSINESS MATHEMATICS	80	7	6	7	20	40	100
II.	DSCC COM 2.2	DSCC BUSINESS REGULATORY FRAMEWORK	80	7	6	7	20	40	100
	DSCC COM 2.3	DSCC BUSINESS ENVIRONMENT	80	7	6	7	20	40	100
III.	DSCC COM 2.4	DSCC P C SOFTWARE	60	5	5	5	15	40	100
		PRACTICAL (B.Com. Computer)	25					40	100
IV.	GEC COM 2.1	GEC OFFICE MANAGEMENT (Interdisciplinary)	80	7	6	7	20	40	100
۷.	SEC COM 2.1	SEC BANKING PRACTICES	40	4	3	3	10	20	50
VI.	VAC COM 2.1	VAC BUSINESS LAW	40	4	3	3	10	20	50
VII.	AEC	AEC HINDI LANGUAGE AND COMMUNICATION SKILL	40	4	3	3	10	20	50

B. Com. Second Semester COURSE CODE: DSCC COM 2.1 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : I BUSINESS MATHEMATICS

Course Outcomes

Objectives: To provide knowledge of understanding basic terms in the areas of business calculus and financial mathematics, independently solving of business problems.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Define basic terms in the areas of business calculus and financial mathematics.
- 2. Explain basic methods of solving equations and use them in practical life problems.
- 3. Acquire knowledge of Ratio, Proportion, Average Matrix and determinants.
- 4. Solve problems in the areas of loan and consumer credit with simple and compound interest.
- 5. Understand and able to do business transactions with knowledge of commission, brokerage, discount profit and loss.
- 6. Connect acquired knowledge and skills with practical problems in economic practice.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1			~								
CO 2					\checkmark						
CO 3			✓								
CO 4					✓						
CO 5				~							
CO 6							~				

	B. Com. Second	Semester								
	COURSE CODE: DSCC COM 2.1									
	CODE TYPE: Disciplinary Specific Core Course (DSCC)									
BUSINESS MATHEMATICS										
SEMESTE	R END EXAM MARKS : 80	CREDITS : 4								
INTERNAL	ASSESMENT MARKS : 20	HOURS : 60 (Theory & Internal)								
TOTAL M	TOTAL MARKS : 100									
Objective t Very Short Short answ	Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).									
		bes of business agency, cash and redemption								
	transactions, commission before and after	er bonus benefits, problems related to the								
rs 1	word prior/ due amount.									
- Ll		related to trading discount, cash discount,								
UN F N	word prior/ due amount. Discount: Meaning and types, problems related to trading discount, cash discoust sequential discount and equivalent discount rate.									
-		elling price, profit, loss, gross profit, concept								
	of gross profit, percentage profit loss, purchase and sale price, more than one									
	and seller, dishonesty, adulteration, discount, commission related problems.									
	Logarithms and Antilogarithms: Meaning	Logarithms and Antilogarithms: Meaning, properties, fundamental laws and types,								
rs 2	practical use of logarithm and antilogarithm table.									
- Ll	Simple and Compound interest: Principal	, amount, concept of real and nominal rate								
UNIT-2 15 Hours		interest and compound interest, practical								
н		rincipal and amount. Calculation of interest								
	by third, tenth and tenth rule and commo	-								
II 3		acteristics, methods of solving equations in								
UNIT-3 5 Hour	two variables (Graphical, Substitution, Elir									
UNIT-3 15 Hours		Preparation of Invoice: Meaning, Contents, Advantages and types of Invoice, Methods								
н	of preparing Invoice.									
4 Irs	0 1 1	s of matrix, Algebra of matrix, transposed								
UNIT-4 5 Hours	matrix;									
UN 5 F	-	minor, co-factor, calculation of values of								
- +	determinants up to third order, Laplace's									
SS	 Mizrahi and Sullivan. Mathematics for Business Budnick, P. Applied Mathematics. McGraw Hill B 	-								
Ž	3. R.G.D. Allen, Mathematical Analysis For Econom									
READINGS		y and Problems of Mathematics of Finance. McGraw								
RE	Hill Education.									
<u>e</u>	5. Dowling, E.T., Mathematics for Economics, Scha									
SUGGESTED	6. Wikes, F.M., Mathematics for Business, Finance	and Economics. Thomson Learning.								
Ŭ Ŭ	 Thukral, J.K., Mathematics for Business Studies. Vohra, N.D., Quantitative Techniques in Manage 	ement. McGraw Hill Education								
Ū.	9. Soni, R.S., Business Mathematics. Ane Books, Ne									
Ň	9. Soni, R.S., Business Mathematics. Ane Books, New Delhi. 10. Singh J. K., Business Mathematics. Himalaya Publishing House.									

B. Com. Second Semester COURSE CODE: DSCC COM 2.2 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : II BUSINESS REGULATORY FRAMEWORK

Course Outcomes

Objectives: To understand different laws concerning business proceedings and its implications in the dynamic business environment.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Describe the various elements of contract
- 2. Explain the provisions of various elements of contract
- 3. Explain the rights and duties of bailer, bailee, Pawnee and surety
- 4. Distinguish between Bailment and Pledge and Indemnity and Guarantee
- 5. Describe the provisions of agency.
- 6. Explain the Contract of Sale.
- 7. Describe various important Acts related to Business.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1				~							
CO 2	√										
CO 3		~									
CO 4				~							
CO 5							~				
CO 6							~				
CO 7								✓			

	B. Com. Second	B. Com. Second Semester								
	COURSE CODE: DSCC COM 2.2									
	CODE TYPE: Disciplinary Specific Core Course (DSCC)									
BUSINESS REGULATORY FRAMEWORK										
SEMESTE	SEMESTER END EXAM MARKS: 80 CREDITS: 4									
	INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal)									
TOTAL MA	ARKS : 100									
Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).										
UNIT-1 15 Hours	Law of Contract (1872): Nature of contract; Classification; Offer and acceptance; Capacity of parties to contract, free consent, Considerations, Legality of object; Agreement declared void.									
2 Irs	Special contracts: Indemnity; Guarantee; Bailment and pledge;									
UNIT-2 15 Hours	Law of Agency: meaning, modes of creating agency, types of agents, Personal liability of an agent and Termination of agency.									
UNIT-3 15 Hours		le and agreement to sale, types of goods, owners, unpaid seller, CIF, FOB and ex-ship								
4 rs		nition of Negotiable Instrument; Feature,								
UNIT-4 15 Hours		Holder and holder in the due course; crossing								
N N N L		tion; dishonor and discharge of Negotiable								
	Instrument;									
READINGS	1. M.C. Kuchhal, and Vivek Kuchhal, Business Law,									
IJQ	 Avtar Singh, Business Law, Eastern Book Compa Ravinder Kumar, Legal Aspects of Business, Ceng 	-								
(EA	4. SN Maheshwari and SK Maheshwari, Business La									
	5. Aggarwal S K, Business Law, Galgotia Publishers	-								
ED .	6. Bhushan Kumar Goyal and Jain Kinneri, Business									
EST	7. Sushma Arora, Business Laws, Taxmann Pulicatio									
100	8. Akhileshwar Pathak, Legal Aspects of Business, I									
SUGGESTED	9. P C Tulsian and Bharat Tulsian, Business Law, McGraw Hill Education 10. Sharma, J.P. and Sunaina Kanojia, Business Laws, Ane Books Pvt. Ltd., New Delhi									

B. Com. Second Semester COURSE CODE: DSCC COM 2.3 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III BUSINESS ENVIRONMENT

Course Outcomes

Objectives: To provide knowledge of the environment in which businesses operate, the economic operational and financial framework with particular application to the transaction of business.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Discuss various internal and external forces of business environment.
- 2. Explain the effects of government policy on the economic environment and business and industry.
- 3. Outline how an entity operates in a business environment.
- 4. Describe how financial information is utilized in business.
- 5. Explain the legal aspects of domestic and international trade and industry.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	~										
CO 2			✓								
CO 3				~							
CO 4						~					
CO 5										~	

	B. Com. Second S	Semester								
COURSE CODE: DSCC COM 2.3										
CODE TYPE: Disciplinary Specific Core Course (DSCC)										
BUSINESS ENVIRONMENT										
	SEMESTER END EXAM MARKS : 80 CREDITS : 4 INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal)									
	TOTAL MARKS : 20 HOURS : 60 (Theory & Internal)									
Scheme of	Scheme of marks:									
	ype questions: 08 questions carrying 1 marks each to b									
	answer type questions: 03 questions carrying 4 marks er type questions: 03 questions carrying 7 marks each to									
	er type questions: 03 questions carrying 13 marks each t									
, v	Business environment: types of environ	nent, internal, external, micro and macro								
IT-1 Ioui		dustry, environment analysis and strategic								
UN 15 F	Business environment: types of environment, internal, external, micro and macro environment, competitive structure of industry, environment analysis and strategic management, limitation of environmental analysis.									
	Economic problem of growth: inflation, pa	rallel economy, industrial sickness.								
l∏	 Economic problem of growth: inflation, parallel economy, industrial sickness. Economic factors of growth: foreign direct investment (FDI), foreign portfo investment (FPI), micro, small and medium enterprises (MAMEs). 									
UN 15 F	PHOT Economic problem of growth: inflation, parallel economy, industrial sickness. Economic factors of growth: foreign direct investment (FDI), foreign portfolio investment (FPI), micro, small and medium enterprises (MAMEs).									
UNIT-3 L5 Hours	liberalization, globalization, demonetiz	ation, disinvestment, foreign exchange								
UN 15	management act 2000, industrial policy, ir	ndustrial licensing (national and state)								
		ategy, review of previous plan, NITI Aayog,								
	_	aracteristics, Calculation and impact in								
-4 urs	employment and productivity with referent Economic environment in Chhattisgarh: E	conomy of Chhattisgarh, it's basic features,								
UNIT-4 15 Hours	_	eristics, industry and industrial development								
15 U		ed industries in Chhattisgarh, Agriculture in								
	-	in Chhattisgarh, development of power in								
	Chhattisgarh, development of transport.									
DREADINGS	 Sundaram and Black - The International Busines Agarwal A. N Indian Economy, Vikas Publishin 									
DIIO	3. Khan Farocq - Business and socity . S. Chand, De									
RE/	4. Dutt R and Sundharam K.P.M Indian Economy									
	 Misra S.K. and Pury V.K Indian Economy, Hima Dutt Ruddar - Economic Reforms in India - A Cri 									
STE	7. Francis Cherunilam - Business Environment, Hi	nalaya Publishing House, Bombay,								
<u>G</u> E	8. Adhikary - Economic Environment of Business, S									
SUG	 6. Dutt Ruddar - Economic Reforms in India - A Critique, S. Chand, New Delhi . 7. Francis Cherunilam - Business Environment , Himalaya Publishing House, Bombay , 8. Adhikary - Economic Environment of Business, Sultan Chand and sons . 9. Kuchhal S.C Industrial Economy of India, Chaitanya Publishing House , Allahabad 10. Namboodiripad E.M.S Indian Planning in crisis, National book centre, Ashoka Road ,New Delhi. 									

B. Com. (Computer) Second Semester COURSE CODE: DSCC COM 2.4 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III P C SOFTWARE

Course Outcomes

Objectives: To provide knowledge of the P C SOFTWARE.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Acquire knowledge of basic windows operating system.
- 2. Gain Knowledge while working with MS-Word along with its tools.
- 3. Analyze & learning with MS-Excel and its applications.
- 4. Understand the importance of MS-PowerPoint with setting templates and views.
- 5. Design & Analyze the interactive PowerPoint presentation using all its animations. etc.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1				~							
CO 2				~							
CO 3								~			
CO 4			√								
CO 5								~			

	B. Com. (Computer) Se	cond Semester								
	COURSE CODE: DSC	CC COM 2.4								
	CODE TYPE: Disciplinary Speci	fic Core Course (DSCC)								
	P C SOFTWARE									
SEMES	TER END EXAM MARKS : 60	CREDITS : 3+1=4								
PRACT	ICAL EXAM MARKS : 25	HOURS : 60 (Theory & Internal)								
INTERN	INTERNAL ASSESMENT MARKS : 15									
TOTAL	TOTAL MARKS : 100									
Scheme of marks:										
-	e type questions: 09 questions carrying 1 marks each to be									
-	ort answer type questions: 03 questions carrying 3 marks swer type questions: 03 questions carrying 5 marks each t									
	swer type questions: 03 questions carrying 9 marks each t									
		, Introduction to word processing software and if's								
	features, creating new document, saving docum	ents, Opening and printing documents. Home Tab:								
L S	Setting fonts, Paragraph settings, various styles (No	ormal, no spacing, Heading1, Heading2, Title Strong),								
	Find & replace, Format Printer, Copy paste and pas	sts special. Insert Tab: Pages, Tables, pictures, clipart,								
UNIT-1 L5 Hours	shapes, header & footer, word art, equation a	and symbols. Page Layout Tab: Page setup, page								
	Background, Paragraph (indent and spacing). Ma	iling Tab: Create envelops and Labels, Mail merge.								
		ment, Protect document. View Tab: Document views,								
	zoom, Window (New window, Split, Switch window									
	_	e of Excel sheet, creating new sheet, Saving, Opening								
<u>ر</u>	& Printing workbook. Home Tab: Font, Alignment, Number, Styles and cells and editing, Conditional									
- 2 - S	Formatting. Insert Tab: Table, Charts (Column Chart, Pie chart, Bar chart, Line chart) and Texts (heading & Footer, word art, signature line). Page Layout Tab: Page setup options, Scale to II fit (width, height,									
UNIT-2 15 Hours	scale) Formulas Tab: Auto sum (sum average min									
L5 U	& trig (sin cos tan ceiling floor fact mod log)	scale) Formulas Tab: Auto sum (sum, average, min, max). 12 Logical (IF, and, or, not, true, false), Math & trig (sin, cos, tan, ceiling, floor, fact, mod, log), watch window. Data Tab: Get external data from MS								
		oup and ungroup. Review Tab: Protect sheet, protect								
	workbook and Share workbook. View Tab: Page br									
		ower point, Use of power point presentation, creating								
	new slides saving, Opening and printing. Home I	-Tab: New slide, Layout, Reset, Delete, setting text								
e sur	direction, align text, convert to 12 smart art, draw	direction, align text, convert to 12 smart art, drawing options. Insert Tab: Table picture, clipart, photo								
- i of	album, smart art, shapes and chart, movie and so	und, hyperlink and action, text box, word art object,								
UNIT-3 15 Hours	Design Tab: Page setup option, slide orientation,	Design Tab: Page setup option, slide orientation, applying various themes, selecting background style								
		tion for entrance, exit and emphasis, applying slide								
		imation on rehears timing. Slide show & View Tab:								
	Start slide show options, setup option. View Tab: F									
		end of application, Introduction to DMBS, features of format. Defining data type in MS Access. Home Tab:								
UNIT-4 15 Hours	Datasheet view design view nivot chart view r	pivot table view, sort and filter prions. Create Tab:								
E E	Creating tables, creating reports, query wizard. Ext	ernal Data Tab: Importing data from access and excel								
15 U	sheet, exporting data to excel and MS word. Datas	heet Tab: Relationships, fields and columns options,								
	Data type and formatting options.									
	Text Books:									
	Microsoft Office 2007 Fundamentals, L. St	-								
	MS Office, S.S. Shrivastava, Firewall Media									
B ED	-	ta McGraw Hill. 4.FLASHMX Bible, Robert Reinhart.								
EST	Sams Teach Yourself Macromedia Flash 8 How to do eventhing with Macromedia	-								
SUGGESTED READINGS	 How to do everything with Macromedia, I E-learning Resources: 	Domine Diake, Doug Sammi								
SU RE	1. Introduction to MS-Word: https://www.w3scho	ols.blog/ms-word-tutorial								
	2. Introduction to MS-Excel: https://www.w3scho	-								
	3. Introduction to MS-Power Point: https://www.w									
	4. Introduction to MS-Access: https://www.w3sch									

B. Com. (Computer) Second Semester COURSE CODE: DSCC COM 2.4 CODE TYPE: Disciplinary Specific Core Course (DSCC) PC SOFTWARE (LAB PRACTICAL)

MS Word

- 1. Prepare a grocery list having four columns (Serial number, the name of the product, quantity and price) for the month of April, 06.
- Font specifications for Title (Grocery List): 14-point Arial font in bold and italics.
- The headings of the columns should be in 12-point and bold.
- The rest of the document should be in 10-point Times New Roman.
- Leave a gap of 12-points after the title.
- 2. Create a telephone directory.
- The heading should be 16-point Arial Font in bold.
- The rest of the document should use 10-point font size.
- Other headings should use 10-point Courier New Font.
- The footer should show the page number as well as the date last updated.
- 3. Design a time-table form for your college.
- The first line should mention the name of the college in 16-point Arial Font and should be bold.
- The second line should give the course name/teacher's name and the department in 14-point Arial.
- Leave a gap of 12-points.
- The rest of the document should use 10-point Times New Roman font.
- The footer should contain your specifications as the designer and date of creation.
- 4. XYZ Publications plans to release a new book designed as per your syllabus Design the First page of the book as per the given specifications.
- The title of the book should appear in bold using 20-point Arial font.
- The name of the author and his qualifications should be in the center of the page in 16-point Arial font.
- At the bottom of the document should be the name of the publisher and address in 16-point Times New Roman.
- o The details of the offices of the publisher (only location) should appear in the footer
- 5. Create the following one page documents.
- Compose a note inviting friends to a get-together at your house, including a list of things to bring with them.
- o Design a certificate in landscape orientation with a border around the document.
- Design a Garage Sale sign.
- Make a sign outlining your rules for your bedroom at home, using a numbered list.
- 6. Create the following documents:
- A newsletter with a headline and 2 columns in portrait orientation, including at least one image surrounded by text.
- o Use a newsletter format to promote upcoming projects or events in your classroom or college.
- 7. Convert following text to a table, using comma as delimiter Type the following as shown (do not bold).
- o Color, Style, Item
- o Blue, A980, Van
- o Red, X023, Car
- o Green, YL724, Truck
- o Name, Age, Sex
- o Bob, 23, M
- O Linda, 46, F
- o Tom, 29, M
- 8. Enter the following data into a table given on the next page.

Salesperson	Dolls	Trucks	Puzzles
Kennedy, Sally	1327	1423	1193
White, Pete	1421	3863	2934
Piller, James	5214	3247	5467
York, George	2190	1278	1928

Banks, Jenifer	1201	2528	1203
Atwater, Kelly	4098	3079	2067
Piller, James	5214	3247	5467
York, George	2190	1278	1928
Banks, Jennifer	1201	2528	1203
Atwater, Kelly	4098	3079	2067

Add a column Region (values: S, N, N, S, S,S) between the Salesperson and Dolls columns to the given table Sort your table data by Region and within Region by Salesperson in ascending order: In this exercise, you will add a new row to your table, place the word Total at the bottom of the Salesperson column and sum the Dolls, Trucks and Puzzles columns

9. Wrapping of text around the image.

MS Excel

1. Enter the following data in Excel sheet

State	Qtr1	Qtr2	Qtr3	Qtr4	Qtr Total	Rate Amount
Delhi	2020	2400	2100	3000	15	
Punjab	1100	1300	1500	1400	20	
U.P.	3000	3200	2600	2800	17	
Haryana	1800	2000	2200	2700	15	
Rajasthan	2100	2000`	1800	2200	20	
Total						
Average						

a. Apply formatting as follow

1. Title in Times New Roman

2. Font size - 14

3. Remaining text- Arial, Font size -10

4. State names and Qtr. Heading Bold, Italic, with Gray fill colour

5. Numbers in two decimal places

6. Otr. Heading in center alignment

7. Apply Border to whole data

b. Calculate state and Qtr. Total

c. Calculate average for each quarter

d. Calculate Amount= Rate*Total

2. Given the following worksheet

А		В	С	D
1.	Roll No	Name	Marks	Grade
2.	1001	Sachin	99	
3.	1002	Sehwag	65	

4.	1003	Rahul	41	
5.	1004	Sourav	89	
6.	1005	Harbhajan	56	

calculate the grade of these students on the basis of following guideline:

if Marks Then Grade >=80 A+

F

>=60 and <80 A

>=50 and <60 B

<50

3. Calculate the commission earned by the salesmen on the basis of following Candidates:

	А	В	С	D	E	F	G
1	Salesman	Sales i	n (Rs.)			Commission	
2	No	Qtr1	Qtr2	Qtr3	Qtr4	Total	
3	S001	5000	8500	12000	9000		
4	S002	7000	4000	7500	11000		
5	S003	4000	9000	6500	8200		
6	S004	5500	6900	4500	10500		
7	S005	7400	8500	9200	8300		
8	S006	5300	7600	9800	6100		

Calculate the commission earned by the salesman on the basis of following candidates.

if	Total sales	Then Commision
	<20000	0% if sales
	>20000 and <25000	4% of sales
	>25000 and <30000	5.5% of sales
	>30000 and < 35000	8% of sales
	>=35000	11% of sales

The total sales are sum of sales of all four Quarters

4. Company XYZ Ltd. pays a monthly salary to its employees who & deductions. The details of consist of basic salary, allowances, allowances and deductions are as follows:

• HRA Dependent on Basic

30% of Basic if Basic <=1000

25% of Basic if Basic>1000 & Basic <= 3000 20% of Basic if Basic >3000

• DA Fixed for all employees, 30% of Basic

• Conveyance Allowance (CA)

Rs50/- if Basic is <=1000

Rs75/- if Basic >1000 & Basic<=2000

Rs100 if Basic >2000

• Entertainment Allowance (EA)

```
Nilif Basic is <=1000
```

```
Rs100/- if Basic > 1000
```

Deductions

Provident Fund

6% of Basic

• Group Insurance Premium

Rs40/- if Basic is <= 1500

Rs. 60/-if Basic 1500 & Basic<=3000

Rs. 80/- if Basic >3000

Calculate the following:

Gross Salary = Basic + HRA+ DA+ CA+ EA

Total Deduction= Provident fund + Group Insurance Premium

Net Salary= Gross Salary – Total Deduction

5. Create Payment table for a fixed Principal amount, variable rate of interests and time in the format below:

No of Installation	5%	6%	7%	8%	9%
3					
4					
5					
6					

6. Use an array formula to calculate simple interest for given principal amounts given the rate of Interest and time

Rate of Interest	8%
Time	5 Years
Principal	Simple Interest
1000	
18000	
5200	

7. The following table gives year wise sale figure of five salesmen in Rs.

Salesman	2019	2020	2021	2022
S1	10000	12000	20000	50000
S2	15000	18000	50000	60000
S3	20000	22000	70000	70000
S4	30000	30000	100000	80000
S5	40000	45000	125000	90000

a) Calculate total sale year wise

b) Calculate the net sale made by each salesman

c) Calculate the maximum sale made by the salesman

Expenses	Jan	Feb	March Quarter Total	Quarter Average
Rent	600.00	600.00	600.00	
Telephone	48.25	43.50	60.00	
Utilities	67.27	110.00	70.00	
Credit Card	200.00	110.00	70.0	
Oil	100.00	150.00	90.00	
AV to Insurance	150.00			
Cable TV	40.75	40.75	40.75	
Monthly Total				

d) Calculate the commission for each salesman under the condition

i. If total sales>4,00,000 give 5% commission on total sale made

- ii. Otherwise give 2% commission
- e) Draw a bar graph representing the sale made by each salesman
- f) Draw a pie graph representing the sale made by salesman in 2000
- 8. Enter the following data in Excel Sheet

PERSONAL BUDGET FOR QUARTER

Monthly Income (Net.): 1,475

Calculate Quarter total and Quarter Average

a) Calculate Monthly tata

- b) Surplus = Monthly income Monthly total
- c) What would be total surplus if monthly income in 1500
- d) How much does telephone expense for March differ from quarter average
- e) Create a 3D column graph for telephone and utilities.
- f) Create a pie chart from monthly expenses.
- 9. Enter the following data in Excel Sheet

Total Revenue Earned for Sam's Bookstall

Publisher	1997	1997 1998 1999		2000	Total
Name					
А	₹ 1000.00	₹ 1100.00	₹1300.00	₹ 800.00	
В	₹ 1500.00	₹ 700.00	₹ 1000.00	₹ 2000.00	
С	₹ 700.00	₹ 900.00	₹ 1500.00	₹ 600.00	
D	₹ 1200.00	₹ 500.00	₹ 200.00	₹1100.00	

- a) Compute the total revenue earned
- b) Plot the line chart to compare the revenue of all publishers for 4 years.
- c) Chart Title should be Total Revenue of Same's Bookstall (1997-2000)
- d) Give appropriate categories and value axis title
- **10.** Generate 25 random numbers between 0 to 100 and find their sum, average and count. How many no. are in range 50-60

MS Power Point

- 1. Do the following task:
 - i. Start a new blank presentation
 - ii. Your first Slide is going to be a Title Slide
 - iii. Write the Text as in the preview below: Lighthouse Co Ltd
 - iv. Make the Font of "Lighthouse" Arial Black and size 88
 - v. Insert a second slide this should be with a layout of Bulleted List .
- a. Write the Text as in preview below [Title]: Lighthouse Co Ltd
- b. [Body]:
- i. Mission Statement
- ii. Company Objectives
- iii. Management Team
- iv. Employees
- V. Sales
- vi. Make the Font Colour of the Points to Green vili Insert a third slide this should be an Organization Chartvii. Include the following people in the chart
 - a. David Brent, General Manager
 - b. Tim Canterbury, Head of Sales
 - c. Gareth Keenan, Assistant to the General Manager
 - d. Dawn Tinsley, Human Resources Manager
- viii. Add a fourth slide this should be a Table Chart
- ix. Add a fourth slide this should be a Table Chart The chart should look like the following
- x. Make the titles New Products and Discontinued Products with a shadow effect and centred in the cell. Widen columns to fit Text as above.
- xi. The Fifth slide should be a Chart slide. The chart should be a barchart, and include the following data must be used to form the chart:
- xii. Change the colours of the chart so that the series of bars are red, yellow, pink, and green.
- xiii. Add also Transition effects between each slides and also different effects for all text and pictures it the presentation.
- xiv. Reverse the order of the second and third slides XV.
- xv. Save the presentation as Light House Ltd.
 - 2. Do the following:
- i. Load your Presentation Application and start a new presentation
- ii. The first slide is a Title Slide. Select the appropriate layout and enter the title: Annual Food Fair
- iii. Add the sub title: A Celebration of Eating iv. Insert a small, red circle at the bottom right of the title slide to blue, and
- iv. Insert a second slide to the presentation, selecting a layout appropriate for a series of bullet points, and using the title: The Menu. Enter the following text:
 - 1. Chocolate Desserts

- 2. Cakes and Puddings
- 3. Roast Meals
- 4. Using Pasta Creatively
- v. Change the line spacing for these bullet points to 1.5 lines.
- vi. Increase the font size for the words The Menu in the title.
- vii. Add a footer with your name and the text: Food Fair so they both appear on every slide, and number all the slides. (Make sure the number is not obscured by the red circle on the title slide)
- viii. Insert a third slide, which is to be an organisation chart. Use the title Meet The Team. Enter: Maggie Peet, Manager at the top of the chart, and show the following three as reporting to Maggie Peet: Brian Webb, Bookings, Janine Newton, Publicity; Gregg Brown, Accounts Embolden the text in the title of the third slide, and change the fontto Arial.
- ix. Apply a light coloured background to all the slides in the presentation
- x. On the third slide, insert an image suitable for the topic of food from an image library. Reduce the size of the image and place it where it will not interfere with text.
- xi. Save the presentation as food fair.
- xii. Print the presentation with three slides per page, and close the presentation.
- 3. Do the followings:
- i. Load your Presentation Application and start a new presentation
- ii. The first slide is a Title Only Slide. Select the appropriate layout and enter the title: Cook Family Cruises.
- iii. Add a small blue rectangle at the top left of this slide.
- iv. Change the font colour for the whole title to red, and apply a text shadow effect just to the word Cruises.
- v. Insert a second slide to the presentation, selecting a layout appropriate for a series of bullet points, and using the title: Our Itinerary. Enter the following text:
 - a) Canary Islands
 - b) Mediterranean
- c) Greek Islands
- vi. Change the line spacing for these bullet points to 2 lines. Increase the font size of the word Itinerary in the title. Add a footer with your name and the
- text: Cruise Information so they both appear on every slide, and number all the slides.
- vii. Insert a third slide, which is to be a graph. Use the title Our Market Share. Use the following data to produce a pie chart: Cook 54%; Jackson 28%; Wilson 12%; Bennett 5%
- viii. Embolden the text in the title of the third slide, and change the font to Arial.
- ix. Apply a different background to each slide in the presentation. .
- x. On the third slide, insert an image suitable for the topic of holidays from an image library. Reduce the size of the image and place it where it will not interfere with text.
- xi. Add a 4th slide containing nothing but the text: Travel with us for less!!
- xii. Save the presentation as holidays.
- xiii. Print the presentation with 4 slides per page, and close the presentation. 4. Create an animation looks like the leaf is falling in a tree.
- xiv. Create an animation looks like demolish a world trade center in America.

MS Access

- 1. Create a database named "college" and perform the following tasks
- a. Create a table named "student" having following fields
- b. Class, Rollno and Name with these Information i.e. Field Name, Data Type and Description Fill at least 5 records
- c. Prepare a query to display all records and Name should be in ascending order.
- 2. Create the employee table in MS-Access with the referential integrity-foreign key.

B. A. Second Semester COURSE CODE: GEC COM 2.1 CODE TYPE: Generic Elective Course (GEC) PAPER : IV OFFICE MANAGEMENT

Course Outcomes

Objectives: Acquaint students with the knowledge of office as well as personal management and how to manage an Office.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. To know about the basics of office management and its functions.
- 2. To explain the accommodation and layout of office functions, its manuals and reports.
- 3. Enable to understand the essentials of personnel management.
- 4. To know about the ways and means of stationary control.
- 5. Outline the methods of indexing, its merits and demerits.
- 6. Describe the ways and means of correspondence and mail system.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	\checkmark										
CO 2				~							
CO 3					~						
CO 4						~					
CO 5					~						
CO 6								✓			

	B.A. Second Semester									
	COURSE CODE: GE	C COM 2	2.1							
	CODE TYPE: Generic Elect	tive Cou	rse (GEC)							
	OFFICE MANAGEMENT									
	SEMESTER END EXAM MARKS : 80 CREDITS : 4									
	INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal)									
-	TOTAL MARKS : 100									
Objective t Very Short Short answ	Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).									
1 Irs	Office : concept, characteristics, functions	and imp	portance;							
UNIT-1 15 Hours	Office Management : meaning and concep	t, chara	cteristics, importance and functions.							
2 Irs	Office accommodation and layout; office e	nvironm	nent; reception room; office manual;							
UNIT-2 15 Hours	office reports.									
UNIT-3 L5 Hours	Office personnel or personnel manage promotion, demotion, transfer, retirement remuneration system; morale of office per	nt, remu	ineration and essentials of an ideal							
	Forms and stationery control : including co	ntinuo	is stationery:							
UNIT-4 15 Hours	Filing : meaning, definitions, objectives, c of methods, merits and demerits; Indexing : meaning, importance, types, me Office machines and equipments.	haracter	istics of a good (ideal) filing system							
	Agrawal R.C.: Office Management, S.B.P.D. publish	ing House	e. Agra.							
SUGGESTED READINGS	Sahai I.M.: Office Management, Sahitya Bhawan Pe Nair, Banerjee and Agrawal: Office Management, F Agrawal and Shalya: Office Management, S.B.P.D.	ublication Pragati Pra	s, Agra. akashan, Meerut.							

B. Com. Second Semester COURSE CODE: SEC COM 2.1 CODE TYPE: Skill Enhancement Course (SEC) PAPER : V BANKING PRACTICES

Course Outcomes

Objectives: To provide knowledge in understanding various banking practices in India and their implication.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Discuss the history and functions of Indian banking system, role of commercial banks.
- 2. Explain basic forms of banks in India and the central bank.
- 3. Analyze the needs of banking practices and services rendered by the banks.
- 4. Discuss about various types of bank accounts.
- 5. To understand about the electronic banking platform.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2			~								
CO 3				~							
CO 4							~				
CO 5								\checkmark			

B. Com. Second Semester									
	COURSE CODE: SEC COM 2.1								
CODE TYPE: Skill Enhancement Course (SEC)									
	BANKING PRA								
SEMESTER	R END EXAM MARKS : 40	CREDITS : 2							
	ASSESMENT MARKS : 10	HOURS : 30 (Theory & Internal)							
TOTAL MA									
Scheme of	marks: ype questions: 07 questions carrying 1 marks each to be	acked							
-	answer type questions: 03 questions carrying 2 marks each to be								
	er type questions: 03 questions carrying 4 marks each								
Long answe	er type questions: 03 questions carrying 5 marks each	to be asked. (Word limit 500-600 words).							
	Panka definitions functions classificat	ion and importance: Commercial Banks							
		ion and importance; Commercial Banks -							
UNIT-1 L5 Hours	objectives, functions, structure of comme								
UNIT-1 5 Hour	-	r - Various types of bank accounts; Open,							
U 15		Negotiable instrument - Endorsement and							
		and protesting of negotiable instruments.							
	Collection and payments of cheques;								
S	-	c accounts; Loan and advances - Mode of							
- 2 ur	creating charges (lien, pledge, mortgage a								
UNIT-2 .5 Hours	-	obile phone banking, internet banking, ATM,							
U 15	debit and credit cards, electronic credit	service (ECS), electronic fund transfer (EFT),							
	electronic clearing service (ECS), cheque to	runcation system (CTS), RTGS and NEFT.							
•	1. Saha Satish Kumar : Money and Banking, S.B.P.D								
EI GS	2. Saha Satish Kumar : Indian Banking System, S.B.								
UGGESTEC	3. Gupta O.P. : Banking Law and Practice in India, S								
AD 3G	4. Sayres R.S. : Modern Banking, Oxford University								
SUGGESTED READINGS	5. Shekhar and Shekhar : Banking Theory and Pract								
•	6. Sinha V.C. : Banking Practice, SBPD Publishing House, Agara.								

B. Com. Second Semester COURSE CODE: VAC COM 2.1 CODE TYPE: Value Added Course (VAC) PAPER : VI BUSINESS LAW

Course Outcomes

Objective: To understand different laws concerning business proceedings and its implications in the dynamic business environment.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. To know about the basics of Indian Partnership Act.
- 2. To understand about legal aspects of IT and cybercrime.
- 3. To get acquaint with Consumer Protection Act.
- 4. Enable to understand Intellectual Property Right Act.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	\checkmark										
CO 2								~			
CO 3			~								
CO 4	\checkmark										

	B. Com. Second	Semester								
	COURSE CODE: V	AC COM 2.1								
	CODE TYPE: Value Added Course (VAC)									
	BUSINESS LAW									
	SEMESTER END EXAM MARKS: 40 CREDITS: 2									
	INTERNAL ASSESMENT MARKS : 10 HOURS : 30 (Theory & Internal) TOTAL MARKS : 50									
	ARKS : 50									
Objective t Very Short Short answ	Scheme of marks: Objective type questions: 07 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 2 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 5 marks each to be asked. (Word limit 500-600 words).									
UNIT-1 15 Hours	Indian Partnership Act (1932); Limited liabilities partnership act (2008);									
UNIT-2 15 Hours										
SUGGESTED READINGS	 Introduction of intellectual property right act- copyright, patent & trademark. 1. M.C. Kuchhal, and Vivek Kuchhal, Business Law, Vikas Publishing House, New Delhi. 2. Avtar Singh, Business Law, Eastern Book Company, Lucknow. 3. Ravinder Kumar, Legal Aspects of Business, Cengage Learning 4. SN Maheshwari and SK Maheshwari, Business Law, National Publishing House, New Delhi. 5. Aggarwal S K, Business Law, Galgotia Publishers Company, New Delhi. 6. Bhushan Kumar Goyal and Jain Kinneri, Business Laws, International Book House 7. Sushma Arora, Business Laws, Taxmann Pulications. 8. Akhileshwar Pathak, Legal Aspects of Business, McGraw Hill Education, 6th ed. 9. P C Tulsian and Bharat Tulsian, Business Law, McGraw Hill Education 10. Sharma, J.P. and Sunaina Kanojia, Business Laws, Ane Books Pvt. Ltd., New Delhi 									

B. Com. Third semester

		Su bjects)	Semester Exam	Continuous Comprehensive Evaluation (CCE) (Internal Evaluation)					Grand Total
Paper	Paper Code	Course (Paper /Subjects)	Max. Marks	Test	Seminar	Assignment	Total	Minimum Passing Marks	Gra
١.	DSCC COM 3.1	DSCC COST ACCOUNTING	80	7	6	7	20	40	100
II.	DSCC COM 3.2	DSCC COMPANY LAW	80	7	6	7	20	40	100
	DSCC COM 3.3	DSCC BUSINESS STATISTICS	80	7	6	7	20	40	100
III.	DSCC COM 3.4	DSCC E-COMMERCE	60	5	5	5	15	40	100
		PRACTICAL (B.Com. Computer)	25					40	100
	DSEC COM 3.1	DSEC PRINCIPLES OF MARKETING	80	7	6	7	20	40	100
IV.	DSEC COM 3.2	DSEC ACCOUNTING FOR PARTNERSHIP FIRMS	80	7	6	7	20	40	100
۷.	SEC COM 3.1	SEC INSURANCE PRACTICES	40	4	3	3	10	20	50
VI.	VAC COM 3.1	VAC BUSINESS ETHICS	40	4	3	3	10	20	50
VII.	AEC	AEC ENGLISH LANGUAGE AND COMMUNICATION SKILL	40	4	3	3	10	20	50

B. Com. Third Semester COURSE CODE: DSCC COM 3.1 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : I COST ACCOUNTING

Course Outcomes

Objective: The course aims to develop understanding among learners about contemporary cost Concept and rational approach towards cost systems and cost ascertainment. The course also aims to provide knowledge about various methods of cost determination under specific situations and to acquire the ability to use information determined through cost accounting for decision making purpose.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Determine various types of cost of production;
- 2. Compute unit cost and total cost of production and prepare cost statement;
- 3. Compute employee cost, employee productivity, and employee turnover;
- 4. Determine cost under job costing, batch costing, process costing, contract costing and Service costing;
- 5. Apply activity-based costing for cost determination.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	~										
CO 2		~									
CO 3						~					
CO 4					√						
CO 5				~							

	B. Com. Third S	emester								
	COURSE CODE: DS	CC COM 3.1								
	CODE TYPE: Disciplinary Speci	ific Core Course (DSCC)								
COST ACCOUNTING										
	SEMESTER END EXAM MARKS : 80 CREDITS : 4									
	INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal) TOTAL MARKS : 100									
	Scheme of marks:									
-	ype questions: 08 questions carrying 1 marks each to be answer type questions: 03 questions carrying 4 marks of									
	er type questions: 03 questions carrying 7 marks each to									
Long answe	er type questions: 03 questions carrying 13 marks each to	o be asked. (Word limit 500-600 words).								
_ ເ	Cost accounting: importance, features of	Costing, cost classification, concept of cost								
UNIT-1 15 Hours	unit and cost center.									
	Material cost accounting (including purcha	ase of material and issuing pricing).								
	Material cost control: concept and technic	•								
-2 urs	ୁ ସ୍ Methods of wage payment - time and piece rates; Incentive schemes.									
UNIT-2 5 Hours	주 Machine Hour Rate method.									
UNIT-2 15 Hours										
Irs	Unit or output costing: Cost sheet, cost sta	atement and production accounts,								
UNIT-3 L5 Hours	Calculation of estimates, tenders and quo	tation price,								
UN 15 J	Reconciliation of cost and financial accour	nts.								
	Contract costing: methods of cost determ	nination in contract costing escalation clause								
-4 Jrs	and cost-plus contract,	č								
UNIT-4 L5 Hours	Process costing; meaning and application of	of process costing, methods of determination								
U 15	of cost in process costing, normal and abn	ormal loss and gain, costing of joint products								
	and by-products.									
	-	/. Rajan , Cost Accounting: A Managerial Emphasis,								
	Pearson Education.	Congogo Learning								
	 Drury, Colin. Management and Cost Accounting. Jawahar Lal, Cost Accounting. McGraw Hill Educ 									
SUGGESTED READINGS	4. Nigam, B.M. Lall and I.C. Jain. Cost Accounting: F									
UGGESTEC	5. Rajiv Goel, Cost Accounting. International Book									
EAL	6. Singh, Surender. Cost Accounting, Scholar Tech									
SU RI	 Jain, S.P. and K.L. Narang. Cost Accounting: Prine 8. Arora, M.N. Cost Accounting – Principles and Pra 									
		ng: Theory and Problems. Shri Mahavir Book Depot,								
	New Delhi.									
	10. Iyengar, S.P. Cost Accounting. Sultan Chand & Sons									

B. Com. Third Semester COURSE CODE: DSCC COM 3.2 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : II COMPANY LAW

Course Outcomes

Objective: The course aims to impart the learner's working knowledge of the provisions of the Companies Act, 2013.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Explain relevant definitions and provisions relating to issue of prospectus and allotment of Shares;
- 2. Describe the framework of Memorandum of Association, Articles of Association and Prospectus of company;
- 3. Synthesize company processes, meetings, and decisions;
- 4. Determine the role of Board of directors and their legal position;
- 5. State regulatory aspects involved in Majority powers and minority rights and Winding up of company.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1		~									
CO 2				~							
CO 3						~					
CO 4	\checkmark										
CO 5							√				

	B. Com. Third Semester								
	COURSE CODE: DSCC COM 3.2								
CODE TYPE: Disciplinary Specific Core Course (DSCC)									
COMPANY LAW									
INTERNAL	SEMESTER END EXAM MARKS : 80CREDITS : 4INTERNAL ASSESMENT MARKS : 20HOURS : 60 (Theory & Internal)TOTAL MARKS: 100								
Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).									
UNIT-1 15 Hours	Corporate personalities; Kinds of Companies, Nature & Scope, promotion and incorporation of companies.								
UNIT-2 15 Hours	Memorandum of Association; Articles of Association; Prospectus.								
UNIT-3 15 Hours	Capital management – Share capital, borre Directors- Managing Director, whole time and duties.	owing powers, mortgages and charge. director, Appointment, Remuneration rights							
UNIT-4 15 Hours	minutes.	m, agenda, voting rights, proxy, resolutions, ding up, liquidator- appointment, duties and							
SUGGESTED READINGS	 rights, remuneration. 1. M C Kuchhal, Modern Indian Company Law, Shri Mahavir Book Depot (Publishers), Delhi. 2. G K Kapoor and Sanjay Dhamija, Company Law, Bharat Law House, Delhi. 3. Anil Kumar, Corporate Laws, Indian Book House, Delhi 4. Reena Chadha and Sumant Chadha, Corporate Laws, Scholar Tech Press, Delhi. 								

B. Com. Third Semester COURSE CODE: DSCC COM 3.3 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III BUSINESS STATISTICS

Course Outcomes

Objective: The course aims to familiarize the learners with the basic statistical tools used to summarize and Analyze quantitative information for business decision making.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Apply a basic knowledge of statistics to business disciplines;
- 2. Develop the ability to analyze and interpret data to provide meaningful information to assist in management Decision making activities;
- 3. Apply appropriate graphical and numerical descriptive statistics for different types of data;
- 4. Apply probability rules and concepts relating to discrete and continuous random variables to answer questions Within a business context;
- 5. Explain and interpret a variety of hypothesis tests to aid decision making in a business context;
- 6. Use simple/multiple regression models to analyze the underlying relationships between the variables

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1			✓								
CO 2						~					
CO 3						✓					
CO 4							✓				
CO 5						~					
CO 6				\checkmark							

	B. Com. Third S	emester							
	COURSE CODE: DS	CC COM 3.3							
	CODE TYPE: Disciplinary Speci	fic Core Course (DSCC)							
BUSINESS STATISTICS									
	R END EXAM MARKS : 80	CREDITS : 4							
INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal) TOTAL MARKS : 100									
	ARKS : 100								
Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).									
UNIT-1 15 Hours	Figure 1 Introduction to statistics: meaning, scope, importance and limitations. Statistical investigation: planning and Organizing, statistical unit methods of Investigation, sampling, Collection of data, classification of data, frequency distribution and statistical series								
UNIT-2 15 Hours									
UNIT-3 15 Hours		and degree of correlation, method: Karl arman's ranking coefficient of correlation, n, uses and utility of regression.							
UNIT-4 15 Hours	fixed and chain bases. Theory of probabilit	method of constructing price index number, cy: concept, the three approaches of defining w of probability.							
SUGGESTED READINGS	 I. Levin, Richard, David S. Rubin, Sanjay Rastogi, and HM Siddiqui. Statistics for Management. 7th ed., Pearson Education. David M Levine Mark L Berenson Timothy C Krehbiel P K Viswanathan Business Statistics: A First 								

B. Com. (Computer) Third Semester COURSE CODE: DSC COM 3.4 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III E-COMMERCE

Course Outcomes

Objectives: The course aims to familiarize the learners with the basic concept of E-commerce and its technology of Digital marketing.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Understand the concept of E-commerce and its technology.
- 2. Understand the concept of security and encryption.
- 3. Understand the concept of e-payment system.
- 4. Understand the concept of online transaction system.
- 5. Understand the concept of Digital marketing.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1								~			
CO 2			~								
CO 3								~			
CO 4				✓							
CO 5				✓							

	B. Com. (Computer) Th	nird Semester								
	COURSE CODE: DSC	C COM 3.4								
	CODE TYPE: Disciplinary Specif	ic Core Course (DSCC)								
	E-COMME	RCE								
SEMESTE	R END EXAM MARKS : 60	CREDITS : 3+1=4								
	L EXAM MARKS : 25	HOURS : 60 (Theory & Internal)								
	ASSESMENT MARKS : 15									
	TOTAL MARKS : 100 Scheme of marks:									
	<pre>/pe questions: 09 questions carrying 1 marks each to be</pre>	asked.								
Very Short	answer type questions: 03 questions carrying 3 marks	each to be asked. (Word limit 70-100 words).								
	er type questions: 03 questions carrying 5 marks each t									
Long answe	er type questions: 03 questions carrying 9 marks each t	ature, concepts, advantages, disadvantages								
	_	es of E-Commerce, e-commerce business								
		business model and categorizing major E-								
-1 urs		0 0 ,								
UNIT-1 15 Hours	•	nind ecommerce. Technology used in E-								
15 15	-	web and internet (meaning, evolution and								
		hing e-commerce website (A systematic lection of hardware, software, outsourcing								
	vs. in-house development of a website).	lection of hardware, software, outsourcing								
		ats the e-commerce security environment:								
s s	Security and Encryption: Need and concepts, the e-commerce security environment (dimension, definition and scope of a security), security threats in the F commerce									
(dimension, definition and scope of e- security), security threats in the E environment (security intrusions and breaches, attacking methods lil sniffing, cyber-vandalism etc.), technology solutions (Encryption, security										
Σ Ξ		solutions (Encryption, security channels of								
– स	communication, protecting networks and									
		s of e-payments (Debit Card, Credit Card,								
۳ ۲		al signatures (procedure, working and legal								
no ⊡		anking (meaning, concepts, importance,								
UNIT-3 15 Hours		ng house, automated ledger posting), risks								
	involved in e-payments.	ing house, automateu leuger posting, hisks								
	· · ·	purpose, advantages and disadvantages of								
	transacting online, E-commerce applicatio									
4 F		gital Marketing, traditional marketing vs.								
UNIT-4 15 Hours		categorization of digital marketing for the								
N N N T		rch engine optimization (SEO) on page								
-		: learn how to use dozens of proven digital								
	marketing strategies									
	Text Books:									
	1. E-Commerce: Business, Technology, Society, Ke	nneth C. Laudon, Pearson, 4th								
ដូ ខ្ល	Edition.									
ESTI	 E-Commerce: an Indian perspective, S. J. Josep Digital Marketing for Dummies, Ryan Deiss, Rus 									
SUGGESTED READINGS	 Digital Marketing for Duffinites, Kyan Delss, Kus Digital Marketing, Ahuja Vandana, Oxford Unive 									
SU R	E-Resources:									
	• 1. E-Commerce: https://www.tutorialspoint.com	n/e_commerce/index.htm								
	 Digital Marketing: https://www.tutorialspoint.c 	om/digital_marketing/index.htm								

B. Com. (Computer) Third Semester

COURSE CODE: DSCC COM 3.4

CODE TYPE: Disciplinary Specific Core Course (DSCC)

E-COMMERCE (LAB PRACTICAL)

TECHNOLOGY USED IN E-COMMERCE WEBSITE

- 1. Create a simple web page to display your college name in bold format with Times new roman font, underlined and centered at the top of the page.
- 2. Create a web page to display an unordered list consisting of various input and output devices of a computer.
- 3. Create a web page to display a hyperlink which when clicked directs you to your college website.
- 4. Create a web page to display an ordered list of courses offered in your college.
- 5. Create a web page to display a hyperlink which when clicked directs you to Amazon website.
- 6. Create a web page to demonstrate the usage of bold, italic and underline, strong, emphasize and strikethrough tags.
- 7. Create a web page to display the following output: H_2So_4 and $(a+b)^2=a^2+2ab+b^2$
- 8. Create a web page to demonstrate definition lists taking various applications of ecommerce as an example.
- 9. Create a web page to display a bulleted list of subjects available in the current semester.
- 10. Create a web page to demonstrate the usage of all formatting tags.
- 11. Create a web page which asks for mode of payment which includes the options: Credit card/Debit card/Online transfer (use radio buttons)
- 12. Create a web page which asks the user to enter his credit card details. Use textboxes, drop down buttons.
- 13. Create a web page to display definition list which defines the terms: B2B, B2C, C2B, C2C.
- 14. Create a web page with paragraphs left, right and center aligned to explain about various social networking sites. The paragraphs should be on different colors and separated by horizontal lines of varying sizes.
- 15. Create a web page to display the text "Digital Marketing" which scrolls randomly.
- 16. Create a web page with 4 paragraphs of about 5 lines each describing about E-Marketing, E-Shopping, E-banking and E-Learning. The paragraphs should be aligned left, right, center and justified respectively.
- 17. Create a login page asking the user to enter his username and password followed by a submit button.
- Create a webpage to insert an image using all the image attributes. <u>OR</u>
 Create a web page to display an image surrounded by text on all the four sides. <u>OR</u>
 Create a web page to display 3 images which are aligned left, right and center respectively.
- 19. Create an unordered list of popular B2C ecommerce web sites.
- 20. Create a web page with 4 paragraphs of about 5 lines each describing about E-Marketing, E-Shopping, E-banking and E-Learning. The paragraphs should be aligned left, right, center and justified respectively.

B. Com. Third Semester COURSE CODE: DSEC COM 3.1 CODE TYPE: Disciplinary Specific Elective Course (DSEC) PAPER : IV PRINCIPLES OF MARKETING

Course Outcomes

Objectives: The course aims to provide basic knowledge of concepts, principles, tools and Techniques of marketing and to provide knowledge about various developments in the marketing.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. To know about the basics of marketing and its concepts.
- 2. To understand the role of consumer behaviour in marketing.
- 3. Enable to understand product and determination of price.
- 4. To know about various channels of distribution.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2			✓								
CO 3						~					
CO 4				~							

	B. Com. Third Se	emester									
COURSE CODE: DSEC COM 3.1											
CODE TYPE: Disciplinary Specific Elective Course (DSEC)											
PRINCIPLES OF MARKETING											
	SEMESTER END EXAM MARKS : 80 CREDITS : 4 INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal)										
	TOTAL MARKS : 100										
Very Short Short answ	marks: ype questions: 08 questions carrying 1 marks each to be answer type questions: 03 questions carrying 4 marks e er type questions: 03 questions carrying 7 marks each to er type questions: 03 questions carrying 13 marks each to	each to be asked. (Word limit 70-100 words). b be asked. (Word limit 200-250 words).									
UNIT-1 15 Hours	Nature and scope of marketing, importance of marketing as a business function, marketing concepts: traditional and modern, selling versus marketing, marketing mix, marketing environment.										
UNIT-2 15 Hours	Consumer behavior and market segmentation: nature, scope and significance of consumer behavior, market segmentation, concept and importance, basis of market segmentation.										
UNIT-3 15 Hours	Product: concept of product, consumer and industrial product, product planning and development, packaging, role and functions, brand name and Trademark, after sales service, product life cycle. Price: importance of price in the marketing mix, factors affecting price of a product or service, discount and rebate.										
UNIT-4 15 Hours	Distribution channel and physical distribution: distribution channel: concept and role, types of distribution channel, factors affecting choice of distribution channel, retailer and Wholesaler, physical distribution of goods, transportation, warehousing, inventory control and order processing. Functions of salesman: recent development in marketing, social marketing, online marketing, direct marketing, service marketing and										
SUGGESTED READINGS	 Green marketing. 1. Kotler, Philip, Gary Armstrong, Prafulla Agnihotri and Ehsanul Haque. Principles of Marketing. 13th edition. Pearson Education. 2. Michael, J. Etzel, Bruce J. Walker, William J Stanton and Ajay Pandit. Marketing: Concepts and Cases. (Special Indian Edition)., McGraw Hill Education 3. William D. Perreault, and McCarthy, E. Jerome., Basic Marketing. Pearson Education. 4. Majaro, Simon. The Essence of Marketing. Pearson Education, New Delhi. 5. The Consumer Protection Act 1986. 6. Iacobucci and Kapoor, Marketing Management: A South Asian Perspective. Cengage Learning. 7. Dhruv Grewal and Michael Levy, Marketing, McGraw Hill Education. 8. Chhabra, T.N., and S. K. Grover. Marketing Management. Fourth Edition. Dhanpat Rai & Company. 9. Neeru Kapoor, Principles of Marketing, PHI Learning 10. Rajendra Maheshwari, Principles of Marketing, International Book 										

B. Com. Third Semester COURSE CODE: DSEC COM 3.2 CODE TYPE: Disciplinary Specific Elective Course (DSEC) PAPER : IV ACCOUNTING FOR PARTNERSHIP FIRMS

Course Outcomes

Objectives: The course aims to provide basic knowledge of concepts and accounting of Partnership Firms.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Understand about the basic accounting of Partnership Firms.
- 2. To know about change in relation between partners.
- 3. To understand about dissolution of a firm.
- 4. Enable to know about Amalgamation of Partnership Firms and their conversion into a joint stock company.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2				✓							
CO 3					\checkmark						
CO 4							✓				

B. Com. Third Semester										
	COURSE CODE: DSEC COM 3.2 CODE TYPE: Disciplinary Specific Elective Course (DSEC)									
ACCOUNTING FOR PARTNERSHIP FIRMS										
INTERNAL	SEMESTER END EXAM MARKS : 80 CREDITS : 4 INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal) TOTAL MARKS : 100									
Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).										
		nership accounts, preparation of Profit and								
UNIT-1 15 Hours	Loss appropriation account, Partners capital account, past adjustment and guarantee.									
UNIT-2 .5 Hours	Admission of a partner, treatment of goodwill, preparation of capital account after admission of a partner.									
	Retirement and death of a partner, calcul	ation of amount payable to retiring partner,								
T-3 ours		d partner, preparation of deceased partners'								
UNIT-3 15 Hours	calculation of amount payable to deceased partner, preparation of deceased partners capital account.									
- 5	Dissolution of a firm, preparation of rea	alization account, treatment of Assets and								
UNIT-4 15 Hours	liabilities on dissolution of a firm; Amalgamation of firm, Conversion of firm into a limited liability company.									
SUGGESTED READINGS	 Robert N Anthony, David Hawkins, Kenneth A. Merchant, Accounting: Text and Cases. McGraw-Hill Education, 13th Ed. 2013. Charles T. Horngren and Donna Philbrick, Introduction to Financial Accounting, Pearson Education. J.R. Monga, Financial Accounting: Concepts and Applications. Mayur Paper Backs, New Delhi. M.C.Shukla, T.S. Grewal and S.C.Gupta. Advanced Accounts. VolI. S. Chand & Co., New Delhi. S.N. Maheshwari, and. S. K. Maheshwari. Financial Accounting. Vikas Publishing House, New Delhi. Deepak Sehgal. Financial Accounting. Vikas Publishing H House, New Delhi. Bhushan Kumar Goyal and H N Tiwari, Financial Accounting, International Book House Goldwin, Alderman and Sanyal, Financial Accounting, Cengage Learning. Tulsian, P.C. Financial Accounting, Pearson Education. Compendium of Statements and Standards of Accounting. The Institute of Chartered Accountants of India, New Delhi 									

B. Com. Third Semester COURSE CODE: SEC COM 3.1 CODE TYPE: Skill Enhancement Course (SEC) PAPER : V INSURANCE PRACTICES

Course Outcomes

Objectives: To understand about the essentials of insurance and different forms of insurance and practice.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Discuss the origin and development of insurance, its classification.
- 2. Explain double insurance and reinsurance, life insurance policy.
- 3. To understand about the principle of insurance contract.
- 4. To know about various forms of insurance.
- 5. To understand about the protection of interests of insurance holders by IRDA.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1							~				
CO 2			✓								
CO 3					✓						
CO 4	✓										
CO 5							✓				

	B. Com. Third Semester								
	COURSE CODE: SEC COM 3.1								
CODE TYPE: Skill Enhancement Course (SEC)									
	INSURANCE PF	RACTICES							
	R END EXAM MARKS : 40	CREDITS : 2							
	ASSESMENT MARKS : 10	HOURS : 30 (Theory & Internal)							
TOTAL MA	IRKS : 50								
Scheme of marks: Objective type questions: 07 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 2 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 5 marks each to be asked. (Word limit 500-600 words).									
UNIT-1 15 Hours	Insurance: introduction, origin and development, classification of insurance, organization of insurance. Importance, advantages and functions of insurance, principle of insurance contract.								
UNIT-2 15 Hours	insurance, marine insurance and miscella	rent forms of insurance- life insurance, fire aneous insurance: meaning, importance and otection of interests of insurance holders by							
 BUDDENDED I. Mishra M.N.: Insurance principles and practices; S. Chand and Co., New Delhi. 2. Insurance regulatory Development Act, 1999. 3. Life Insurance Corporation Act, 1956. 4. Gupta O.S: Life Insurance; Frank brothers, New Delhi. 5. Vinayakam N,Radhaswamy and Vasudevan S.V: Insurance – principles and practices. S. Chand and Co., New Delhi. 6. Mishra M.N: Life insurance corporation of India, Vol I,II and III; Raj Books, Jaipur. 7. Balchand Shriwastava: Elements of Insurance, Sahitya Bhawan Publication,Agara. 8. Dr. M.L. Singhai: Principles of Insurance, Ramesh Book Depot, Jaipur. 9. Vishnoi R.K: Principles of Insurance, SBPD Publishing House, Agara. 10. Satish Kumar Saha and Shiv Narayan Yadav: Fundamental of Insurance, SBPD Publication, Agara. 									

B. Com. Third Semester COURSE CODE: VAC COM 3.1 CODE TYPE: Value Added Course (VAC) PAPER : VI BUSINESS ETHICS

Course Outcomes

Objective: The course aims to familiarize the learners with the various ethics of business.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. To know about the meaning and nature of Business Ethics.
- 2. To understand about value system in India.
- 3. To understand about organisational culture and quality management.
- 4. Enable to know about the concept of social responsibility and social audit.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	~										
CO 2			~								
CO 3										~	
CO 4										~	

B. Com. Third Semester									
	COURSE CODE: VA								
	CODE TYPE: Value Added Course (VAC)								
	BUSINESS ET								
SEMESTE	SEMESTER END EXAM MARKS : 40 CREDITS : 2								
	ASSESMENT MARKS : 10	HOURS : 30 (Theory & Internal)							
TOTAL MA	RKS : 50								
Objective to Very Short Short answ	Scheme of marks: Objective type questions: 07 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 2 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 5 marks each to be asked. (Word limit 500-600 words).								
UNIT-1 15 Hours	Business Ethics: Introduction, nature of et values, changing value system of India.	thics and its relevance to business, Business							
UNIT-2 15 Hours	Organizational culture, Total quality management, corporate social responsibility and social audit, ethics in marketing.								
SUGGESTED READINGS	 Sguarding I. F.C. Sharma: Business Ethics, SBPD Publication, Agra. Sourabh Agrawal: Business ethics and social responsibility, SBPD publishing house, Agra 								

B. Com. Fourth semester

		Su bjects)	Semester Exam	E	Compro Evaluat (Int	inuous ehensiv ion (CC ernal iation)		Minimum Passing Marks	Grand Total
Paper	Paper Code	Course (Paper /Subjects)	Max. Marks	Test	Seminar	Assignment	Total	Mii Pas	Grai
I.	DSCC COM 4.1	DSCC CORPORATE ACCOUNTING	80	7	6	7	20	40	100
II.	DSCC COM 4.2	DSCC PRINCIPLES OF BUSINESS MANAGEMENT	80	7	6	7	20	40	100
	DSCC COM 4.3	DSCC FUNDAMENTALS OF ENTREPRENEURSHIP	80	7	6	7	20	40	100
III.	DSCC COM 4.4	DSCC COMPUTERIZED ACCOUNTING WITH TALLY	60	5	5	5	15	40	100
		PRACTICAL (B.Com. Computer)	25						
	DSEC COM 4.1	DSEC INTERNATIONAL MARKETING	80	7	6	7	20	40	100
IV.	DSEC COM 4.2	DSEC ACCOUNTING FOR SPECIAL VENTURES	80	7	6	7	20	40	100
۷.	SEC COM 4.1	SEC INVESTMENT PRACTICES	40	4	3	3	10	20	50
VI.	VAC COM 4.1	VAC INTERNATIONAL TRADE ORGANISATIONS	40	4	3	3	10	20	50
VII.	AEC	AEC ENVIRONMENTAL STUDIES-II	40	4	3	3	10	20	50

B. Com. Fourth Semester COURSE CODE: DSCC COM 4.1 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : I CORPORATE ACCOUNTING

Course Outcomes

Objectives: The course aims to help learners to acquire conceptual knowledge of corporate Accounting system and to learn the techniques of preparing the financial statements of companies.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Describe the rationale, merits, and demerits of issuing shares for a company.
- 2. Prepare financial statements of companies (Profit & Loss Account, Balance Sheet, etc.).
- 3. Prepare balance sheet after Internal Reconstruction of company.
- 4. Analyze the case study of major amalgamations of companies in India.
- 5. Prepare Consolidated Balance Sheet of holding companies with one subsidiary only.
- 6. Describe the process of Valuation of Goodwill and Shares.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1							~				
CO 2		~									
CO 3		~									
CO 4				~							
CO 5		~									
CO 6							✓				

	B. Com. Fourth S	B. Com. Fourth Semester							
	COURSE CODE: DSC								
	CODE TYPE: Disciplinary Speci								
CORPORATE ACCOUNTING									
	SEMESTER END EXAM MARKS : 80 CREDITS : 4								
	INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal) TOTAL MARKS : 100								
_									
Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).									
1 Irs	Shares and debentures: issue for shares,	reissue of shares, issue of debentures and							
UNIT-1 L5 Hour	preference shares.								
UNIT-1 15 Hours									
2 Irs									
SignatureFinancial statement and final accounts (as per Companies Act 2013);Liquidation of companies.									
UN 15									
-3 urs	Valuation of shares and goodwill.								
UNIT-3 15 Hours									
U 15									
UNIT-4 .5 Hours	Accounting for internal reconstruction	(excluding intercompany holdings and							
UNIT-4 5 Hours	reconstruction scheme);								
UI 15	Consolidated balance sheet of holding cor	npanies (with one subsidiary company).							
SUGGESTED READINGS	 L. J.R. Monga, Fudamentals of Corporate Accounting. Mayur Paper Backs, New Delhi. M.C. Shukla, T.S. Grewal, and S.C. Gupta. Advanced Accounts. VolII. S. Chand & Co., New Delhi. S.N. Maheshwari, and S. K. Maheshwari. Corporate Accounting. Vikas Publishing House, New Delhi. 								

B. Com. Fourth Semester COURSE CODE: DSCC COM 4.2 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : II PRINCIPLES OF BUSINESS MANAGEMENT

Course Outcomes

Objective: This Course familiarizes the students with the basics of principles of business management.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Understand the concepts related to business management.
- 2. Demonstrate the roles, skills and functions of management.
- 3. Analyze effective application of PPM knowledge to diagnose and solve organizational problems and develop optimal managerial decisions
- 4. Understand the complexities associated with management of human resources in the organizations and integrate the learning in handling these complexities.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	~										
CO 2							~				
CO 3					~						
CO 4									~		

B. Com. Fourth Semester								
	COURSE CODE: DSG	CC COM 4.2						
	CODE TYPE: Disciplinary Speci	fic Core Course (DSCC)						
PRINCIPLES OF BUSINESS MANAGEMENT								
	R END EXAM MARKS : 80	CREDITS : 4						
	ASSESMENT MARKS : 20	HOURS : 60 (Theory & Internal)						
TOTAL MARKS : 100								
Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).								
UNIT-1 15 Hours	 Management: Introduction- Concept, characteristics, nature, process and significance of management; Managerial role, Planning: Concept, characteristics, process, importance and types, criteria of effective planning. 							
T-2 our	organization structure- line organization, l							
UNIT-2 15 Hours	Authority, responsibility and power,							
UNIT-3 15 Hours	limitation;	ot and techniques, principle, importance and ristics, principle, importance, advantage and						
s		ance and process, effective control system,						
T-4	techniques of control;							
UNIT-4 15 Hours	Motivation: concept, types, importance, t	heory maslow Herzberg, McGregor,						
SUGGESTED READINGS	 1. Harold Koontz and Heinz Weihrich, Essentials of Management: An International and Leadership Perspective, McGraw Hill Education. 2. Stephen P Robbins and Madhushree Nanda Agrawal, Fundamentals of Management: Essential Concepts and Applications, Pearson Education. 3. George Terry, Principles of Management, Richard D. Irwin 4. Newman, Summer, and Gilbert, Management, PHI 5. James H. Donnelly, Fundamentals of Management, Excel Books 7. Griffin, Management Principles and Application, Cengage Learning 8. Robert Kreitner, Management Theory and Application, Cengage Learning 9. TN Chhabra, Management Concepts and Practice, Dhanpat Rai & Co. (Pvt. Ltd.), New Delhi 10. Peter F Drucker, Practice of Management, Mercury Books, 							

B. Com. Fourth Semester COURSE CODE: DSCC COM 4.3 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III FUNDAMENTALS OF ENTREPRENEURSHIP

Course Outcomes

Objective: The course aims to equip the learners to entrepreneurship so that they are inspired to Look at entrepreneurship as a viable, lucrative, and preferred option of professional life.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Discuss distinct entrepreneurial traits;
- 2. Identify the parameters to assess opportunities and constraints for new business ideas;
- 3. Develop a business idea by adopting systematic process;
- 4. Design strategies for successful implementation of ideas;
- 5. Create a Business Plan.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1			~								
CO 2									~		
CO 3						~					
CO 4					√						
CO 5		~									

B. Com. Fourth Semester									
	COURSE CODE: DSC	CC COM 4.3							
	CODE TYPE: Disciplinary Speci	fic Core Course (DSCC)							
	FUNDAMENTALS OF ENTREPRENEURSHIP								
INTERNAL	SEMESTER END EXAM MARKS : 80CREDITS : 4INTERNAL ASSESMENT MARKS : 20HOURS : 60 (Theory & Internal)TOTAL MARKS: 100								
Objective ty Very Short Short answ	Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).								
UNIT-1 15 Hours		n, origin and development, concept, efinition of entrepreneur, its characteristics, n entrepreneur.							
UNIT-2 15 Hours	Promotion of a venture: stages of promotion, environment analysis, factors and techniques. Evaluation of startup, problems, legal requirements for establishment of new units, raising of funds, sources of venture capital, documents required.								
UNIT-3 15 Hours	Innovation and process of innovation, Entrepreneur and risk taking capacity management. Entrepreneurial skill- mea	res, emergence of entrepreneurial behavior, , its types, barriers and characteristics. , classification and stages of risk, risk ning and basic elements, technical skills, ty of entrepreneur.							
UNIT-4 15 Hours	Mission, Pradhanmantri Mudra Yojana etc. entrepreneurial development in								
SUGGESTED READINGS	chhatisgarh. 1. Kuratko and Rao, Entrepreneurship: A South Asian Perspective, Cengage Learning. 2. Robert Hisrich, Michael Peters, Dean Shepherd, Entrepreneurship, McGraw-Hill Education 3. Desai, Vasant. Dynamics of Entrepreneurial Development and Management. Mumbai, Himalaya Publishing								

B. Com. (Computer) Fourth Semester COURSE CODE: DSCC COM 4.4 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III COMPUTERIZED ACCOUNTING WITH TALLY

Course Outcomes

Objectives: The course aims to equip the learners to be able in computerized accounting with tally.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Explain basics of Tally Accounting processes.
- 2. Define key terms related to Tally Accounting software.
- **3.** Create Company and enter accounting voucher entries and create various types of books in the software.
- 4. Do the reconcile bank statement and perform other accrual adjustments.
- 5. Prepare and print financial statements, etc. in Tally Accounting software.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1								~			
CO 2	~										
CO 3		~									
CO 4			✓								
CO 5		~									

	B. Com. (Computer) Fo	urth Semester							
	COURSE CODE: DSC								
	CODE TYPE: Disciplinary Speci	fic Core Course (DSCC)							
	COMPUTERIZED ACCOUN	ITING WITH TALLY							
	R END EXAM MARKS : 60	CREDITS : 3+1=4							
	LEXAM MARKS : 25	HOURS : 60 (Theory & Internal)							
	INTERNAL ASSESMENT MARKS : 15								
	TOTAL MARKS : 100 Scheme of marks:								
Objective ty	ype questions: 09 questions carrying 1 marks each to be	asked.							
-	answer type questions: 03 questions carrying 3 marks								
	er type questions: 03 questions carrying 5 marks each t er type questions: 03 questions carrying 9 marks each t								
		folders configuration, single & multiple user, Tally							
UNIT-1 5 Hours		as & key, combinations, switching between screen							
Z Ĭ	areas, quitting Tally. Maintaining company data, b	asic company details, create/alter/select/load/close							
19	a company, chart of accounts, company features, o	configuration.							
		counting voucher types and transactions, Create and							
Ś		voice transactions, Excise Invoice, Export Invoice,							
UNIT-2 15 Hours	-	Display Cost Centre and Cost Categories, Cost centre& g Cost centre Class, Invoice entry in a Class situation,							
ΞĔ		er entry using foreign currency, Bank Reconciliation,							
15 15	Interest calculations using simple & advance paran	neters, Interest calculations on outstanding balances							
	-	interest, Creation of voucher class, Invoice entry in a							
	class situation.	9 and another Defining quality limit 9 quality power							
		& cost centres, Defining credit limit & credit period, ete a scenario. Enabling Job Costing in Tally, Master							
		tion of Voucher type & Voucher class for Stock							
E S		fer of stock between godowns, Consumption journal							
UNIT-3 15 Hours		mary Report, Job Work Analysis, and Material							
N 10 1 1		, Profit & Loss account, Ratio analysis, Trial Balance.							
-	_	roup summary & vouchers, Sales, purchase & journal entre breakup, ledger & group breakup, outstanding							
		able, Statistics, Cash & Fund flow, Day book, List of							
	Accounts, Reversing Journals, optional vouchers, p	-							
		ems, Stock item behavior using costing and market							
		sales as new manufacture, treating all purchases as							
		ignoring negative balances, Treating difference due categories, Create, Alter, Display simple & compound							
		, Defining standard cost & selling price, Defining Rate							
		Godowns, Allocation of items to the Godowns, All							
L 4		ory details in accounting vouchers, Defining re-order							
UNIT-4 15 Hours		batch-wise details in voucher, Additional cost details							
	-	ion, Creating Price list & defining Price levels, invoice							
7	-	n case of Different actual & billed quantities. Reports em, Group summary, Stock transfers, Physical stock							
		nalysis, stock category analysis, Ageing analysis, Sales							
		ntory related to Godowns, categories, stock query,							
	-	Purchase & Sales bill pending, Exception reports like							
		yables, memorandum vouchers, optional vouchers,							
	post-dated vouchers, reversing journals.								
SUGGESTED READINGS									
UGGE READ									
SI SI									

B. Com. (Computer) Fourth Semester

COURSE CODE: DSCC COM 4.4

CODE TYPE: Disciplinary Specific Core Course (DSCC)

COMPUTERIZED ACCOUNTING WITH TALLY (LAB PRACTICAL)

- 1. Create a company for accounts transaction in tally.
- 2. Create ledger accounts for the following transactions
 - (i.) Commencement of Business (ii.) Purchase A\c (iii.) Sales A\c
 - (ii.) Generate Report in Tally (Creating statements like Invoice, Bill, Profit & Loss account etc.)
- 3. Set company Features of Tally.
- 4. Create a company as "Gavel Industries Ltd." In Tally with inventory management.
- 5. Pass the following entries:
 - A. Gavel started "Sagar Industries Ltd." By bringing capital300000/- cash.
 - B. He deposited Rs. 100000/- cash in SBI bank.
 - C. He paid electricity bill for Rs. 1200/- by cash.
 - D. He purchased following item from Computer Lab. Ltd. On credited with 4% Vat rate.
 - i. Computer 10 Nos. @20000 each
 - E. He sold the following item to Somnath Traders in cash with 4% Vat rate.
 - i. Computer05 Nos.@27500/- rate
 - F. He received Rs. 6000/- as commission from Rohit by cash.
 - G. He paid House Rent for Rs. 5000/- by cash.
 - H. He withdrawn Rs. 25000/- cash from SBI.
 - I. He purchased furniture for Rs. 25000/- by cash for office use.
- 7. Show the Trial Balance and Balance sheet of "Gavel Industries Ltd."
- 8. Show the Vat Computation report of the above company
- 9. Show the Cash book & Bank Book of the company.
- 10. Show the Day Book.

B. Com. Fourth Semester COURSE CODE: DSEC COM 4.1 CODE TYPE: Disciplinary Elective Course (DSEC) PAPER : IV INTERNATIONAL MARKETING

Course Outcomes

Objectives: The course aims to provide basic knowledge of concepts, principles, tools and techniques of international marketing and to provide knowledge about various developments in the international marketing.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Understand the concept of marketing in international terms.
- 2. To know about promotion of a product and advertisement strategies.
- 3. Enable to know about international channels of distribution.
- 4. To know about EXIM policy and procedure.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2						~					
CO 3				~							
CO 4							\checkmark				

	B. Com. Fourth S	emester							
	COURSE CODE: DSE								
	CODE TYPE: Disciplinary Ele	ctive Course (DSEC)							
	INTERNATIONAL N	/IARKETING							
SEMESTER	R END EXAM MARKS : 80	CREDITS : 4							
	ASSESMENT MARKS : 20	HOURS : 60 (Theory & Internal)							
TOTAL MA	RKS : 100								
Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).									
-1 urs	International marketing: nature, Definiti	on and scope of international marketing,							
Ч Н Р	domestic marketing versus internation	al marketing, International environment:							
UNIT-1 15 Hours	internal and external.								
UNIT-2 15 Hours	Promotion of product/ service abroad: me and sales literature, advertising, personal	thod of international promotion, direct mail selling,Trade Fair and exhibition.							
rirs Purs	International distribution: distribution ch	annel and logistics decision, selection and							
UNIT-3 15 Hours	appointment of foreign sales agents								
rs 4		n policy in India's foreign trade, steps in							
UNIT-4 5 Hours		ion, market selection, export pricing, export							
5 N	finance, documentation, export proce	dure, export assistance and incentives,							
	marketing control process.								
SUGGESTED READINGS	2. Daniels John, D. Lee H. Radenbaugh and David	ional Business. New Delhi: McGraw Hill Education P. Sullivan. International Business. Pearson Education al Business - Themes & Issues in the Modern Global Education.							
EAL	5. Cherunilam, Francis. International Business: Te								
SU RI	6. Michael R. Czinkota. et al. International Busine	-							
	7. Bennett, Roger. International Business. Pearso								
	8. Peng and Srivastav, Global Business, Cengage L	earning							

B. Com. Fourth Semester COURSE CODE: DSEC COM 4.2 CODE TYPE: Disciplinary Specific Elective Course (DSEC) PAPER : IV ACCOUNTING FOR SPECIAL VENTURES

Course Outcomes

Objectives: The course aims to provide basic knowledge of concepts and accounting of various special ventures.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Enable to learn consignment accounts and its accounting.
- 2. To understand branch accounts and its method of recording.
- 3. To know about according accounting of joint venture and royalty accounts.
- 4. To understand about accounting procedure for non-profit organisations and investment account.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1			~								
CO 2		~									
CO 3							~				
CO 4	✓										

	B. Com. Fourth	Semester
	COURSE CODE: DS	
	CODE TYPE: Disciplinary Specifi	
	ACCOUNTING FOR SPE	
	REND EXAM MARKS : 80 ASSESMENT MARKS : 20	CREDITS : 4 HOURS : 60 (Theory & Internal)
TOTAL MA		
Scheme of	marks:	
-	ype questions: 08 questions carrying 1 marks each to b	
	answer type questions: 03 questions carrying 4 marks of er type questions: 03 questions carrying 7 marks each to	
	er type questions: 03 questions carrying 13 marks each t	
	Consignment accounts: Characteristics of	consignments, accounting record in the books
UNIT-1 L5 Hours	of consignor and consignee.	
UN 15 H		
s s	Branch accounts: Accounting for domes	tic branches, dependent and independent
UNIT-2 5 Hours	-	ough debtor's method, stock and debtors
UNIT-2 15 Hours	method, adjustment of profit and loss acc	-
	loint ventures: Characteristics and accou	nting procedure of joint ventures, joint bank
T-3	account and their records;	
UNIT-3 15 Hours	Royalty accounts.	
UNIT-4 L5 Hours		ons, preparation of receipt and payments
UNIT-4 .5 Hours		diture account, preparation of balance sheet;
U 15	Investment accounts.	
	-	Ierchant, Accounting: Text and Cases. McGraw-Hill
	Education, 13th Ed. 2013. 2. Charles T. Horngren and Donna Philbrick, Introd	uction to Financial Accounting, Pearson Education.
د ت	3. J.R. Monga, Financial Accounting: Concepts and	Applications. Mayur Paper Backs, New Delhi.
	4. M.C.Shukla, T.S. Grewal and S.C.Gupta. Advance	
SUGGESTE READING	 S. N. Maneshwari, and S. K. Maneshwari, Finance Deepak Sehgal. Financial Accounting. Vikas Publ 	ial Accounting. Vikas Publishing House, New Delhi. ishing H House, New Delhi
UG	7. Bhushan Kumar Goyal and H N Tiwari, Financial	-
s –	8. Goldwin, Alderman and Sanyal, Financial Accourt	nting, Cengage Learning.
	9. Tulsian, P.C. Financial Accounting, Pearson Educ	
	10. Compendium of Statements and Standards of <i>i</i> India, New Delhi	Accounting. The Institute of Chartered Accountants of
	India, New Deini	

B. Com. Fourth Semester COURSE CODE: SEC COM 4.1 CODE TYPE: Skill Enhancement Course (SEC) PAPER : V INVESTMENT PRACTICES

Course Outcomes

Objectives: To understand about the essentials of investments and know about different instruments of investment. Be able to practice as investment consultant.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. To understand the concept and process of investment.
- 2. Enable to know about instruments of investment.
- 3. Analyze about return, risk and protection of investors.
- 4. Understand the functions of SEBI.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1			✓								
CO 2				✓							
CO 3						~					
CO 4							\checkmark				

		Compation									
	B. Com. Fourth										
	COURSE CODE: SE										
	CODE TYPE: Skill Enhancement Course (SEC)										
	INVESTMENT PRACTICES										
SEMESTER	SEMESTER END EXAM MARKS: 40 CREDITS: 2										
	INTERNAL ASSESMENT MARKS : 10 HOURS : 30 (Theory & Internal)										
TOTAL MA	TOTAL MARKS : 50										
Very Short a Short answe	rype questions: 07 questions carrying 1 marks each to be answer type questions: 03 questions carrying 2 marks of er type questions: 03 questions carrying 4 marks each r type questions: 03 questions carrying 5 marks each	each to be asked. (Word limit 70-100 words). to be asked. (Word limit 200-250 words).									
UNIT-1 15 Hours	Investment - meaning, nature, objectives Alternatives of investment - negotiable an										
UNIT-2 15 Hours	unsystematic and security risk.	ent. Risk - concept, measurement, systematic, n, role of SEBI and stock exchange, investor's s' awareness and activism.									
SUGGESTED READINGS	 C.P. Jones, Investments Analysis and Management, W Prasanna Chandra, Investment Analysis and Portfolio R.P. Rustogi, Fundamentals of Investment, Sultan Cha N.D. Vohra and B.R. Bagri, Futures and Options, McGri Mayo, An Introduction to Investment, Cengage Learn 	Management, McGraw Hill Education. and & Sons, New Delhi. raw Hill Education.									

B. Com. Fourth Semester COURSE CODE: VAC COM 4.1 CODE TYPE: Value Added Course (VAC) PAPER : VI INTERNATIONAL TRADE ORGANISATIONS

Course Outcomes

Objective: The course aims to familiarize the learners with the various International Trade Organisations.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. To understand about regional and international trading groups.
- 2. Enable to understand about the working of World Bank.
- 3. To know about economic groups and their functionary.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2			~								
CO 3							✓				

		Ne se este s									
	B. Com. Fourth S										
	COURSE CODE: VA										
	CODE TYPE: Value Adde	ed Course (VAC)									
	INTERNATIONAL TRADE	ORGANISATIONS									
SEMESTER	R END EXAM MARKS : 40	CREDITS : 2									
	ASSESMENT MARKS : 10	HOURS : 30 (Theory & Internal)									
TOTAL MA	RKS : 50										
Very Short a Short answe	marks: ype questions: 07 questions carrying 1 marks each to be answer type questions: 03 questions carrying 2 marks e er type questions: 03 questions carrying 4 marks each er type questions: 03 questions carrying 5 marks each	each to be asked. (Word limit 70-100 words). to be asked. (Word limit 200-250 words).									
UNIT-1 15 Hours	Regional economic groups, General agreement on trade and tariffs (GATT), World Trade Organization (WTO), International Monetary Fund (IMF).										
UNIT-2 15 Hours	International bank for reconstruction and United Nations conference on trade and d International economic groups- EU, EFTA,	evelopment (UNCTAD),									
SUGGESTED READINGS	 Sundaram and Black - The International Busines Agarwal A. N Indian Economy, Vikas Publishin Khan Farocq - Business and socity . S. Chand, De Dutt R and Sundharam K.P.M Indian Economy Misra S.K. and Pury V.K Indian Economy, Hima Dutt Ruddar - Economic Reforms in India - A Cri Francis Cherunilam - Business Environment , Hima Adhikary - Economic Environment of Business, S Kuchhal S.C Industrial Economy of India, Chait Namboodiripad E.M.S Indian Planning in crisi 	g House, Delhi . elhi . /, S. Chand, Delhi . alaya Publishing House , New Delhi . tique, S. Chand, New Delhi . malaya Publishing House, Bombay , Sultan Chand and sons . tanya Publishing House , Allahabad									

B. Com. Fifth semester

		Su bjects)	Semester Exam	E	Compro Evaluat (Int	inuous ehensiv ion (CC ernal iation)		Minimum Passing Marks	Grand Total
Paper	Paper Code	Course (Paper /Subjects)	Max. Marks	Test	Seminar	Assignment	Total	Mini Pass	Gra
Ι.	DSCC COM 5.1	DSCC INCOME TAX (PART-I)	80	7	6	7	20	40	100
II.	DSCC COM 5.2	DSCC MANAGEMENT ACCOUNTING	80	7	6	7	20	40	100
	DSCC COM 5.3	DSCC FINANCIAL MARKETS & INSTITUTIONS	80	7	6	7	20	40	100
III.	DSCC COM 5.4	DSCC PROGRAMMING IN VISUAL BASIC	60	5	5	5	15	10	100
		PRACTICAL (B.Com. Computer)	25					40	100
IV.	DSEC COM 5.1	DSEC INDUSTRIAL RELATION	80	7	6	7	20	40	100
IV.	DSEC COM 5.2	DSEC INDIRECT TAX WITH G.S.T.	80	7	6	7	20	40	100
V.	GEC COM 5.1	GEC MARKETING MANAGEMENT (Interdisciplinary)	80	7	6	7	20	40	100
VI.	SEC COM 5.1	SEC ACCOUNTING IN TALLY	40	4	3	3	10	20	50

B. Com. Fifth Semester COURSE CODE: DSCC COM 5.1 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER: I INCOME TAX (PART-I)

Course Outcomes

Objectives: The course aims to provide knowledge of the various provisions of income-tax law in India and enable the learners to apply such provisions to compute total income and tax liability of Individuals and HUFs. It also aims to enable learners to understand the provisions relating to filing of return of income.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Comprehend the concepts of taxation, including assessment year, previous year, assesses, person, income, total income, agricultural income and determine the residential status of persons.
- 2. Compute income under different heads, applying the charging provisions, deeming provisions, exemptions and deductions.
- 3. Apply the clubbing provisions and provisions relating to set-off and carry forward of losses to determine the gross total income.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2							~				
CO 3				~							

	B. Com. Fifth Se	mester								
	COURSE CODE: DSC	C COM 5.1								
	CODE TYPE: Disciplinary Specif	ic Core Course (DSCC)								
	INCOME TAX (PART-I)								
SEMESTER END EXAM MARKS : 80CREDITS : 4INTERNAL ASSESMENT MARKS : 20HOURS : 60 (Theory & Internal)										
		HOURS : 60 (Theory & Internal)								
TOTAL MA	IRKS : 100									
Scheme of										
-	ype questions: 08 questions carrying 1 marks each to be answer type questions: 03 questions carrying 4 marks e									
	er type questions: 03 questions carrying 7 marks each to									
Long answe	er type questions: 03 questions carrying 13 marks each to	o be asked. (Word limit 500-600 words).								
S	Basic Concepts: Income, casual income, as	sessment year, previous year, gross total								
UNIT-1 15 Hours	income, total income, person. Basis of cha									
UNIT-1 .5 Hour	income.									
U 15	Residence and tax liability, Exempted inco	me under section 10.								
2 rs	Heads of Income : Salaries;									
UNIT-2 .5 Hours	Income from house property.									
UN 5 F										
s 1	Profit and gains of business or profession,	including provisions relating to specific								
UNIT-3 15 Hours	business;	including provisions relating to specific								
.IN H	Capital gains.									
UNIT-4 5 Hours	Income from other sources,									
UNIT-4 .5 Hours	Aggregation of incomes,									
U 15	Set-off and carry forward of losses.									
•	1. Singhania, Vinod K. and Monica Singhania. S	tudents' Guide to Income Tax, University Edition.								
red GS	Taxmann Publications Pvt. Ltd., New Delhi.									
ies' DIN	2. Ahuja, Girish and Ravi Gupta. Systematic Appro									
SUGGESTED READINGS	Journals 1. Income Tax Reports. Company Law In 2. Taxman. Taxman Allied Services Pvt. Ltd., New	-								
SU RI	3. Current Tax Reporter. Current Tax Reporter, Jo									

B. Com. Fifth Semester COURSE CODE: DSCC COM 5.2 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : II MANAGEMENT ACCOUNTING

Course Outcomes

Objective: The course aims to impart the learners, knowledge about the use of financial, cost and other data/information for the purpose of managerial planning, control and decision making.

Learning Outcomes: After completing the course learners will be able to:

- 1. Describe the concept of management accounting;
- 2. Prepare various budgets and to measure the performance of the business firm applying budgetary control measures;
- 3. Compute standard costs and analyze production cost preparing variance report;
- 4. Analyze cost, volume and profit and to solve short run decision making problems applying marginal costing and Break-Even technique;
- 5. Use spreadsheets and Expert System for managerial decision making;
- 6. Analyze the role of ERP in Business Decision Making.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	~										
CO 2					~						
CO 3		~									
CO 4					~						
CO 5						√					
CO 6							~				

	B. Com. Fifth Se	emester										
	COURSE CODE: DSCC COM 5.2											
	CODE TYPE: Disciplinary Speci	fic Core Course (DSCC)										
	MANAGEMENT AC	COUNTING										
SEMESTE	R END EXAM MARKS : 80	CREDITS : 4										
	ASSESMENT MARKS : 20	HOURS : 60 (Theory & Internal)										
TOTAL MA	RKS : 100											
Very Short	marks: ype questions: 08 questions carrying 1 marks each to be answer type questions: 03 questions carrying 4 marks e er type questions: 03 questions carrying 7 marks each to	each to be asked. (Word limit 70-100 words).										
	er type questions: 03 questions carrying 13 marks each to											
sır	Management Accounting: meaning, nature	e, scope and functions; role of										
ρι	Management Accounting in decision maki	ng. Management Accounting versus										
UNIT-1 15 Hours	financial accounting and cost accounting.	Tools and techniques of Management										
11	Accounting											
Ė	Ratio analysis: Classification of ratios - Profitability ratios, turnover ratios, liquidity											
5	ratios, Advantages and Limitations of ratio analysis.											
2 Irs	Funds Flow Statement.											
-⊢ ub	Cash flow statement (as per Indian Accour	nting Standard 3).										
UNIT-2 15 Hours												
	Budgeting for profit Planning : Meaning of	budget; Objectives; Merits and limitations;										
UNIT-3 15 Hours	Types of budgets; Fixed and flexible budge											
IN H	budgeting.											
15 15	Break even analysis.											
s	Standard Costing: meaning, objectives and	d advantages.										
T-4	Variance analysis – Material cost and Labo											
UNIT-4 15 Hours	· · · · · · · · · · · · · · · · · · ·											
15 15												
	1. Charles T. Horngren, Gary L. Sundem, Dave Bur	gstahler, Jeff O. Schatzberg. Introduction to										
	Management Accounting , Pearson Education.											
	2. Anthony A. Atkinson, Robert S. Kaplan, Ella Mac	e Matsumura, S. Mark Young. Management										
	Accounting. Dorling Kindersley (India) Pvt. Ltd. 3. Ronald W. Hilton and David E. Platt. Manageria	Accounting: Creating Value in a Global Business										
ED SS	Environment, Mc Graw Hill Education.	Accounting. creating value in a clobal business										
SUGGESTED READINGS	4. Singh, Surender. Management Accounting, Sch	olar Tech Press, New Delhi.										
	5. Goel, Rajiv, Management Accounting. Internati	onal Book House,										
RE SU	6. Arora, M.N. Management Accounting. Vikas Pu	-										
	7. Maheshwari, S.N. and S.N. Mittal. Managemen	t Accounting. Shree Mahavir Book Depot, New										
	Delhi. 8. Singh, S. K. and Gupta Loyleen, Management A	ccounting – Theory and Practice. Pinnacle Publishing										
	House.											
	9. Khan, M.Y. and Jain, P.K. Management Account	ing. McGraw Hill Education										

B. Com. Fifth Semester COURSE CODE: DSCC COM 5.3 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III FINANCIAL MARKETS & INSTITUTIONS

Course Outcomes

Objective: The course aims to familiarize the learners with the principles and practices of financial market.

Learning Outcomes: After completion of the course, learners will be able to:

- 1. Explain the nature and scope of financial market.
- 2. Access the impact of various players in the financial market.
- 3. Analyze the process of raising funds through different agencies and its employability in the organization.
- 4. Explain various market structure theories and analyse factors affecting market structure Decisions;
- 5. Critically examine the role and functions of stock exchange, guidelines and rating system.

Objectives:

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1				✓							
CO 2			✓								
CO 3									✓		
CO 4	√										
CO 5							~				

	B. Com. Fifth Se	emester										
	COURSE CODE: DSC											
	CODE TYPE: Disciplinary Speci											
	FINANCIAL MARKETS	& INSTITUTIONS										
	R END EXAM MARKS : 80	CREDITS : 4										
INTERNAL	ASSESMENT MARKS : 20 RKS : 100	HOURS : 60 (Theory & Internal)										
_												
Very Short Short answ	marks: /pe questions: 08 questions carrying 1 marks each to be answer type questions: 03 questions carrying 4 marks e er type questions: 03 questions carrying 7 marks each to er type questions: 03 questions carrying 13 marks each to er type questions: 03 questions carrying 13 marks each to	each to be asked. (Word limit 70-100 words). b be asked. (Word limit 200-250 words).										
UNIT-1 15 Hours	Introduction to financial system, nature and role of financial system, financial system and financial market, financial system and economic development, Indian financial system- an overview.											
UNIT-2 15 Hours	Financial markets: money and capital market, money market- meaning and its											
UNIT-3 15 Hours	India, credit creation and credit control, m	management, functions of Reserve Bank of onetary policy. Commercial banks: meaning, banks, regional rural banks, co- operative										
UNIT-4 15 Hours	Functionaries of stock exchange, financia investors.	l services, merchant banking, protection of										
SUGGESTED READINGS	 L M Bhole, and Jitendra Mahakud. Financial Ins Khan, M.Y. Indian Financial System, McGraw-H Dhanekar. Pricing of Securities. New Delhi: Bha Prasanna, Chandra. Financial Management: Th Clifford Gomez, Financial Markets, Institutions MY Khan and PK Jain. Financial Services. McGra Singh, J.K. Venture Capital Financing in India. D 	lill Education. arat Publishing House. eory and Practice. McGraw-Hill Education. and Financial Services, PHI Learning aw Hill Education.										

B. Com. (Computer) Fifth Semester COURSE CODE: DSCC COM 5.4 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III PROGRAMMING IN VISUAL BASIC

Course Outcomes

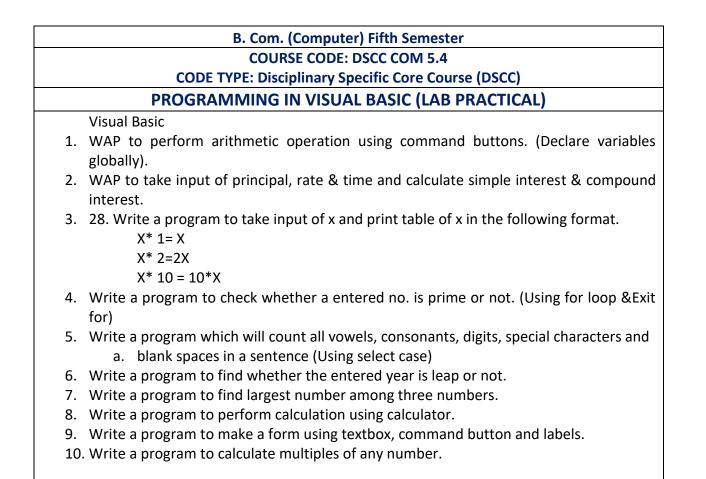
Objectives: The course aims to understand the concept of data-driven program execution flow control in Visual Basic programming.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Understand the concept of user-friendly language.
- 2. Understand the concept of data-driven program execution flow control in Visual Basic programming.
- 3. Design, create, build, and debug Visual Basic applications.
- 4. Explore Visual Basic's Integrated Development Environment (IDE).
- 5. Implement syntax rules in Visual Basic programs.
- 6. Explain variables and data types used in program development.
- 7. Apply arithmetic operations for displaying numeric output.
- 8. Write and apply decision structures for determining different operations.
- 9. Write and apply loop structures to perform repetitive tasks.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1				~							
CO 2								~			
CO 3								~			
CO 4				✓							
CO 5		~									
CO 6									~		
CO 7				~							
CO 8						~					
CO 9				~							

	B. Com. (Computer) F	ifth Semester										
	COURSE CODE: DSC											
	CODE TYPE: Disciplinary Speci											
	PROGRAMMING IN	VISUAL BASIC										
	R END EXAM MARKS : 60	CREDITS : 3+1=4										
	L EXAM MARKS : 25	HOURS : 60 (Theory & Internal)										
	ASSESMENT MARKS : 15 RKS : 100											
TOTAL MA	Scheme of marks:											
Objective ty Very Short Short answ	Objective type questions: 09 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 3 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 5 marks each to be asked. (Word limit 200-250 words).											
Long unowe	ong answer type questions: 03 questions carrying 9 marks each to be asked. (Word limit 500-600 words).											
UNIT-1 11 Hours	 Introduction to Visual Basic Introduction Graphical User Interface (GUI), Programming Language (Procedural, Object Oriented, Event Driven), The Visual Basic Environment, How to use VB complier to compile/debug and run the programs. Variables, Constants, and Calculations Variables, Variables Public, Private, Static, Constants, Data Types, Naming rules /conventions, Constants, Named & intrinsic, Declaring variables, Scope of variables, Val Function, Arithmetic Operations, Formatting Data. 											
	Decision & Conditions											
UNIT-2 11 Hours	If Statement, If then-else Statement, Comparing Strings, Compound Conditions (And, Or, Not), Nested If Statements, Case Structure, Using If statements with Option Buttons & Check Boxes, Displaying Message in Message Box, Testing whether Input is valid or not. Using Call Statement to call a procedure. Arrays Single-Dimension Arrays, Initializing an Array using for Each, User- Defined Data Types, Accessing Information with User-Defined Data Types, Using List Boxes with Array, Two dimensional arrays.											
	Introduction to VB Controls											
UNIT-3 12 Hours	Textboxes, Frames, Check Boxes, Option Buttons, I The line Control, Working with multiple controls Keyboard access, tab controls, Default & Cancel pr and Sub-functions Defining/Creating and Modifyin	mages, Setting a Border & Styles, The Shape Control, and their properties, Designing the User Interface, roperty, Coding for controls. Menus, Sub-Procedures g a Menu, Using common dialog box, Creating a new assing Argument ByVal or ByRef, Writing a Function										
UNIT-4 11 Hours	Keyword, Referring to Objects on a Different Form Filling the List using Property window / AddItem M an item from a list, List Box/ Combo Box, Do/Loops, Function, Printing to printer using Print Method, DATA BASE PROGRAMMING IN VB Data Control and Data Connectivity: Concept of DA control properties, binding simple controls: Data li form wizard, Grid form, master/Detail form. Pro Event, Hierarchical flex Grid control. Data Environment & Data Report: Creating connect Data Environment option and operation, Binding For report, Print Preview, Print, Export, Data report	ide, Show Method, Load, Unload Statement, Me s, List, Loops and Printing List Boxes & Combo Boxes, Aethod, Clear Method, List box Properties, removing For/Next Loops, Using MsgBox Function, Using String AO, RDO. ADO, using the ADO data control, ADO data st, data combo, Data Grid, Data Form Wizard: single gramming the ADO data control: Refresh method, tion, using command object in the data Environment, orm to the data Environment, ADO Events in the Data in code: Data reports Events, Binding data reports										
	directly. Text Books:											
SUGGESTED READINGS	 Introduction to OOPS & VB: By V.K. Jain, Vika Database Programming VB 6: By B.P.B. Publ Visual Basic 6.0 Complete", Steve Brown, "Co Front End Development using Visual Basic", Mastering Visual Basic 6 ",EvangelosPetrout: E-Resources: Programming in Visual Basic: 	ication. omplete Idiot's Books. Dr. S.B. Kishor,Das, Ganu Prakashan, sos BPB.										
	1.nttps://www.youtube.com/playlist?list=PLcZg	BCY7duW9HjO1SvdRptAHwZYShwr/index.htm										



B. Com. Fifth Semester COURSE CODE: DSEC COM 5.1 CODE TYPE: Disciplinary Specific Elective Course (DSEC) PAPER : IV INDUSTRIAL RELATION

Course Outcomes

Objectives: the course aims to understanding the importance of industrial relation and its implication in running an organization.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. To know about the concept of industrial relation and its utility.
- 2. To understand recent trends in industrial relations and its changing role.
- 3. Enable to know about Trade Unions and their provision.
- 4. To understand the structure of trade unions and industrial disputes.
- 5. To know about collective bargaining.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	~										
CO 2			✓								
CO 3						~					
CO 4					√						
CO 5							√				

	B. Com. Fifth Se	emester									
	COURSE CODE:DSEC COM 5.1										
	CODE TYPE: Disciplinary Specifi										
		-									
	R END EXAM MARKS : 80 . ASSESMENT MARKS : 20	CREDITS : 4 HOURS : 60 (Theory & Internal)									
TOTAL MA	OTAL MARKS : 100										
Very Short Short answ	ype questions: 0 questions carrying 1 marks each to be answer type questions: 0 questions carrying marks er type questions: 0 questions carrying marks each to	each to be asked. (Word limit 70-100 words).									
UNIT-1 15 Hours	FINE 1 Introduction to Industrial Relations: meaning and definition, elements and features of Industrial Relations, objectives, scope, aspects of Industrial Relation, factors and conditions for good Industrial Relations. economic reforms and new economic policy: impact of globalization on Indian economy, impact of economic reforms and changing role of actors of Industrial Relations, changing role of trade unions, changes in the role of employers or manager, change in the role of state.										
UNIT-2 15 Hours	Trade unions: introduction and definition of trade unions, its objectives, functions and methods, theories of trade unionism, significance and relevance of theories of trade unions logal										
UNIT-3 15 Hours	Structure of trade unions: International Tr at National level, different national trade their trade unions, main reasons of form women in trade union, management and o or constitution of study, Union challenges industrial peace, industrial disputes, cause	ade union Federation, trade union structure union, centers, origin, political parties and ation of managerial unions, participation of Governance of trade unions in India, bye laws of trade unions: challenges of trade unions, es of industrial disputes, effects of industrial dustrial unrest, methods of settlement of									
UNIT-4 15 Hours	Meaning of collective bargaining: feature successful collective bargaining, level o collective bargaining, legal status and fram collective bargaining, agents process of co and skills hurdles of collective bargaining relation between quality of work and q	s, purpose and importance, prerequisites of f collective bargaining, subject matter of nework of collective bargaining, determining ollective bargaining, negotiation techniques g in India. meaning of quality of work life, uality of work life, measurement of QWL, f work life, importance and improvement on									
Suggested Readings											

B. Com. Fifth Semester COURSE CODE: DSEC COM 5.2 CODE TYPE: Disciplinary Specific Elective Course (DSEC) PAPER : IV INDIRECT TAX WITH G.S.T.

Course Outcomes

Objectives: The course aims to provide understanding about salient features of GST law and Implications of its various provisions for different classes of suppliers. It also aims to provide an Understanding of compliances and procedures laid down in GST law.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Explain concept, need, and utility of indirect taxes;
- 2. Understand and analyze the taxable event, i.e., supply under GST;
- 3. Describe the provisions relating to levy of GST;
- 4. Identify exemptions for different types of goods and services;
- 5. Examine implications of input tax credit;
- 6. Explain the various procedures under GST;
- 7. Analyse provisions regarding penalties and interest;
- 8. Prepare and file GST return online.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	\checkmark										
CO 2			~								
CO 3				~							
CO 4						~					
CO 5				~							
CO 6		~									
CO 7										~	
CO 8								✓			

	B. Com. Fifth Se	mester									
	COURSE CODE: DSE										
	CODE TYPE: Disciplinary Specific Elective Course (DSEC)										
	INDIRECT TAX WITH G.S.T.										
INTERNAL	SEMESTER END EXAM MARKS : 80CREDITS : 4INTERNAL ASSESMENT MARKS : 20HOURS : 60 (Theory & Internal)TOTAL MARKS: 100										
Very Short Short answ	type questions: 0 questions carrying 1 marks each to be answer type questions: 0 questions carrying marks ver type questions: 0 questions carrying marks each to	each to be asked. (Word limit 70-100 words).									
UNIT-1 15 Hours	goods; Duty; Exporter; Foreign going vesse Importer; Prohibited goods; Shipping bill; of credit; Kinds of duties- basic, auxiliary, advalorem, specific duties; Prohibition of regarding notified & specified goods; Imp import; Type of import- import of cargo, im Clearance Procedure- For home consu Clearance procedure for import by post; Pr	al trade; Important terms and definitions el; Aircraft goods; Import; Import Manifest; Store; Bill of lading; Export manifest; Letter additional or countervailing; Basics of levy export and import of goods and provisions bort of goods - Free import and restricted aport of personal baggage, import of stores. mption, for warehousing for re-export; ohibited exports; Canalized exports; Export f cargo, export of baggage; Export of cargo									
UNIT-2 15 Hours	-	bry and definitions, registration on import, ttling, possession and sale, licenses, permit and fees									
UNIT-3 15 Hours	G.S.T., Meaning – Salient features of G implementing G.S.T., Structure of G.S.T. (I	(G.S.T.) -Objectives and basic scheme of S.S.T. – Subsuming of taxes –Benefits of Dual Model) – Central G.S.T. – State / Union Council: Structures Power and Functions.									
UNIT-4 15 Hours	Persons not liable for registration, Comp services - Rates of G.S.T. Procedure relat supply, Tax liability on Mixed and Compo services, Value of taxable supply. E-way Bi Assessment and Returns: Input text Cre capital goods, Distribution of credit by In	egistration, Persons liable for registration, oulsory registration. Exempted goods and ing to Levy: (C.G.S.T. & S.G.S.T.): Scope of osite supply, Time of supply of goods and lling, edit- Eligibility, Apportionment, Inputs on oput Service Distributor (I.S.D.) Furnishing oplies, First return, Annual return and Final									
SUGGESTED READINGS	 Singhania Vinod K. and Monica Singhania, Stude Pvt. Ltd., Delhi. V.S. Datey. Indirect Tax Law and practice, Taxman 3. Sanjeev Kumar. Systematic Approach to Indirect 4. S. S. Gupta. Service Tax -How to meet your obliga 5. Grish Ahuja and Ravi Gupta, Indirect Taxes, Flair 	Taxes, ition Taxmann Publications Pvt. Ltd., Delhi,									

B. A. Fifth Semester COURSE CODE: GEC COM 5.1 CODE TYPE: Generic Elective Course (GEC) PAPER : V MARKETING MANAGEMENT

Course Outcomes

Objective: The course aims to provide basic knowledge of concepts, principles, tools and Techniques of marketing and to provide knowledge about various developments in the marketing.

Learning Outcomes: After completing the course, the learners shall be able to:

- 1. Develop understanding of basic concepts of marketing, marketing philosophies and Environmental conditions effecting marketing decisions of a firm.
- 2. Analyse the process of marketing decisions involving product development and its role in value creation.
- 3. Analyze the process of marketing decisions involving product pricing and its distribution, and assess the impact on value creation.
- 4. Analyze the process of marketing decisions involving product promotion and its role in creating communication value for customers.
- 5. Learn various developments in marketing area that may govern marketing decisions of a firm and also various ethical and legal issues.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2						~					
CO 3				✓							
CO 4					~						
CO 5										~	

	B. A. Fifth Semester									
	COURSE CODE: GEC									
	CODE TYPE: Generic Electi									
	MARKETING MAN									
	R END EXAM MARKS : 80 ASSESMENT MARKS : 20	CREDITS : 4 HOURS : 60 (Theory & Internal)								
	TOTAL MARKS : 100									
Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).										
UNIT-1 15 Hours	Introduction: Concept nature, scope and importance of marketing; Marketing concept and its evolution; Marketing mix; Strategic marketing planning – an overview.									
UNIT-2 15 Hours	Market Analysis and Selection: Marketing environment macro and micro components and their impact on marketing decisions: Market segmentation and positioning. Buyer behaviour, Consumer versus organizational buyers, Consumer decision making process.									
UNIT-3 15 Hours	decisions, Product line and product mix, life cycle, strategic implications.	Classification of products, Major product Branding, Packaging and labeling, product ice determination; Pricing policies and								
UNIT-4 15 Hours		ition Decisions: Nature, functions and types nnel intermediaries: Channel management								
SUGGESTED READINGS	 Hall, New Delhi. Majumdar, Ramanuj : Product Management ir Mc Carthy, E. Jenome and William D., Perreau D. Irwin, Homewood, Lllinois. Ramaswamy V.S. and Namakumari S:Marketir Srinivasan R: Case Studies in Marketing: The Ir 	sis, Planning, Implementation and Control, Prentice In India, Prentice Hall, New Delhi. It Jr. Basic Marketing Managerial Approach, Richard Ing Management, MacMillan India, New Delhi. Indian Context, Prentice Hall, New Delhi. Indian A. P. Govon Sales Management Decisions,								

B. Com. Fifth Semester COURSE CODE: SEC COM 5.1 CODE TYPE: Skill Enhancement Course (SEC) PAPER : VI ACCOUNTING IN TALLY

Course Outcomes

Objectives: The course aims at equipping knowledge in Tally.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. To know about computerized accounting and its usages.
- 2. To understand fundamentals of Tally and its recent trends.
- 3. To know about accounting records in Tally.
- 4. enable to understand the recording of transactions in books.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1								~			
CO 2			✓								
CO 3		~									
CO 4		~									

B. Com. Fifth Semester									
	COURSE CODE: SE	C COM 5.1							
	CODE TYPE: Skill Enhancement Course (SEC)								
	ACCOUNTING IN TALLY								
	SEMESTER END EXAM MARKS : 40 CREDITS : 2								
INTERNAL	ASSESMENT MARKS : 10 RKS : 50	HOURS : 30 (Theory & Internal)							
	. 50								
Scheme of marks: Objective type questions: 07 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 2 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 5 marks each to be asked. (Word limit 500-600 words).									
UNIT-1 15 Hours	Record transaction in different modes as changing modes,								
UNIT-2 15 Hours	Printing invoice, Altering or deleting transactions.Voucher entry in Tally: Contra, payment, receipt, journal, sales, credit note, purchase, debit note; Non-accounting vouchers in Tally, Working with report, Generating reports, Profit and Loss Account, Cash Flow Statement, Fund Flow Statement, Trial Balance, Cash Book, Bank Book; Backup and restore data of a company in Tally Prime.								
SUGGESTED READINGS									

B. Com. Sixth semester

		Su bjects)	Semester Exam	E	Conti Compre Evaluat (Int Evalu	Minimum Passing Marks	Grand Total		
Paper	Paper Code	Course (Paper /Subjects)		Test	Seminar	Assignment	Total	Mir Pas	Gra
I.	DSCC COM 6.1	DSCC INCOME TAX (PART-II)	80	7	6	7	20	40	100
Ш.	DSCC COM 6.2	DSCC AUDITING	80	7	6	7	20	40	100
	DSCC COM 6.3	DSCC MATERIALS MANAGEMENT	80	7	6	7	20	40	100
III.	DSCC COM 6.4	DSCC RELATIONAL DATABASE MANAGEMENT SYSTEM	60	5	5	5	15	40	100
		PRACTICAL (B.Com. Computer)	25						
	DSEC COM 6.1	DSEC INDUSTRIAL LAW	80	7	6	7	20	40	100
IV.	DSEC COM 6.2	DSEC CORPORATE TAX PLANNING	80	7	6	7	20	40	100
V.	GEC COM 6.1	GEC PERSONNEL MANAGEMENT (Interdisciplinary)	80	7	6	7	20	40	100
VI.	SEC COM 6.1	SEC ONLINE I.T.R. FILLING	40	4	3	3	10	20	50

B. Com. Sixth Semester COURSE CODE: DSCC COM 6.1 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : I INCOME TAX (PART-II)

Course Outcomes

Objectives: The course aims to provide knowledge of the various provisions of income-tax law in India and enable the learners to apply such provisions to compute total income and tax liability of Individuals. It also aims to enable learners to understand the provisions relating to filing of return of income.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Enable to know about calculation of total income and tax liability.
- 2. To know about the concept of TDS.
- 3. To understand the procedure of assessment of tax.
- 4. To understand the refund and recovery of tax.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	√										
CO 2			✓								
CO 3				\checkmark							
CO 4				~							

	B. Com. Sixth Se	emester								
	COURSE CODE: DSC	CC COM 6.1								
	CODE TYPE: Disciplinary Speci	fic Core Course (DSCC)								
	INCOME TAX (PART-II)									
	R END EXAM MARKS : 80	CREDITS : 4								
INTERNAL ASSESMENT MARKS : 20 TOTAL MARKS : 100 HOURS : 60 (Theory & Internal)										
Scheme of	marks: /pe questions: 08 questions carrying 1 marks each to b	askad								
	answer type questions: 03 questions carrying 1 marks each to b									
	er type questions: 03 questions carrying 7 marks each to	-								
Long answe	er type questions: 03 questions carrying 13 marks each to	o be asked. (Word limit 500-600 words).								
1 Irs	Deduction (Chapter VI) from gross total in	come.								
UNIT-1 5 Hours	Computation of total income.									
UNIT-1 L5 Hours	ט ד									
	Computation of Tax Liability of individual;									
r-2 burs	Tax deduction and collection of tax at sour	rce:								
UNIT-2 L5 Hours	Advance payment of tax;	,								
15 15										
a 3	Assessment procedures;									
UNIT-3 L5 Hours	Tax Administration;									
UNIT-3 15 Hours	Authority appeals, penalties;									
	Recovery and refund of tax;									
ino 11-4	Filing of Income Tax Return and applicatio	n for Permanent Account Number (PAN):								
UNIT-4 .5 Hours										
<u>н</u>	1 Singhania Vined K and Manica Singhania	Students' Guide to Income Tax, University Edition.								
Ωs	Taxmann Publications Pvt. Ltd., New Delhi.	students duide to income rax, oniversity fution.								
STE	2. Ahuja, Girish and Ravi Gupta. Systematic Appro	oach to Income Tax. Bharat Law House, Delhi.								
SUGGESTED READINGS	Journals 1. Income Tax Reports. Company Law Ins									
REA	2. Taxman. Taxman Allied Services Pvt. Ltd., New									
S S	3. Current Tax Reporter. Current Tax Reporter, Jo	unpur.								

B. Com. Sixth Semester COURSE CODE: DSCC COM 6.2 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : II AUDITING

Course Outcomes

Objective: The course aims to provide knowledge of auditing principles, procedures, and techniques in accordance with current legal requirements in India.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Analyze and interpret the procedure of auditing of various institutes;
- 2. To understand the contents of an auditor's report;
- 3. To know about the rights, responsibilities and liabilities of auditor;
- 4. To evaluate the importance of auditing in a company form of organization;

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1				~							
CO 2		~									
CO 3				~							
CO 4						√					

	B. Com. Sixth Se	emester							
	COURSE CODE: DSC	CC COM 6.2							
	CODE TYPE: Disciplinary Speci	fic Core Course (DSCC)							
	AUDITING								
	SEMESTER END EXAM MARKS : 80 CREDITS : 4								
INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal) TOTAL MARKS : 100									
Objective ty Very Short Short answ	Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).								
UNIT-1 15 Hours	SignIntroduction: Meaning and objectives of auditing; Types of audit; Internal audit.Audit Process: Audit programme; Audit note books; Working papers and evidences.Internal Check System: Internal control. Audit Procedure: Vouching: Verification of assets and liabilities.								
UNIT-2 15 Hours	Audit of Limited Companies: a. Company auditor –Qualification, Appointment, powers, duties, Resignation and liabilities. b. Divisible profits and dividend. c. Auditor's report - standard report and qualified report. d. Special audit of banking companies. e. Audit of educational institutions. Audit of Insurance companies.								
UNIT-3 15 Hours		onprofit companies, a. Where fraud is business is proposed. c. Verifications &							
UNIT-4 15 Hours	Recent Trends in Auditing: Nature an Management audit.	d significance of cost audit; Tax audit;							
SUGGESTED READINGS	1. Ravinder Kumar and Virender Sharma, Auditing Principles and Practice, PHI Learning 2. Aruna Jha, Auditing. Taxmann Publication. 3. A.K. Singh. and Gunta Lovleen. Auditing Theory and Practice. Calgotia Publishing Company.								

B. Com. Sixth Semester COURSE CODE: DSCC COM 6.3 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III MATERIALS MANAGEMENT

Course Outcomes

Objectives: The course aims at understanding material control and Management.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. To know about Material Management and control.
- 2. Enable to understand store management and supply control.
- 3. To understand Material Management linkage.
- 4. To know about inventory control.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1				~							
CO 2						~					
CO 3	~										
CO 4					\checkmark						

	B. Com. Sixth Se	emester							
	COURSE CODE: DSC	CC COM 6.3							
	CODE TYPE: Disciplinary Speci	fic Course Core (DSCC)							
MATERIALS MANAGEMENT									
	R END EXAM MARKS : 80	CREDITS : 4							
INTERNAL	ASSESMENT MARKS : 20 IRKS : 100	HOURS : 60 (Theory & Internal)							
Scheme of marks: Objective type questions: 08 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).									
1 Irs	Introduction to Material Management: n	neaning, definition, scope and functions of							
UNIT-1 .5 Hours	Material Management, objectives and ad	vantages of Material Management, internal							
U 15	and external interfaces, organization of M	aterial Management.							
	Store management and maintenance w	vith supply chain management: meaning,							
2 Irs	concept, objectives, classification, identif	ication of material, location and layout of							
UNIT-2 15 Hours	store, supply chain management: meaning	ng, concept, objectives, supply- production							
UN 15	and distribution system, role of manage	ement of law of material in supply chain							
	management.								
Irs 3	Material Management linkage: linkage wit	h other functional areas of management i.e.							
UNIT-3 15 Hour	production, accounting and Finance, mark	eting, HRM, IT, TQM.							
UNIT-3 15 Hours									
4 urs	Inventory management and control: mea	ning, nature, objectives, classification, cost							
UNIT-4 .5 Hours	elements of inventory, techniques of inve	ntory control, packaging and warehousing:							
U 15	meaning, nature, objectives, function, ele	ments, policies and decisions.							
	1. Datta A.K.: Materials Management- procedu	re, text and cases, Prentice Hall of India Pvt. Ltd.,							
E si	New Delhi. 2. Gopalakrishnan P. and Sundareson M.: Mate	rials Management: An Integrated Approach,							
UGGESTEL	Prentice Hall of India Pvt. Ltd., New Delhi.	anais Management. An integrated Approach,							
AD	3. Verma M.M.: Essentials of Storekeeping and	Purchasing, Sultan Chand and Sons, New Delhi.							
SUGGESTED READINGS	4. Shah N.M.: An Integrated concept of Materials Management, Indian Institute of Materials								
	Management, Baroda Branch, Baroda. 5. Sharma S.C.: Material Management and Mat	erials Handling, Khanna Publisher, New Delhi.							

B. Com. (Computer) Sixth Semester COURSE CODE: DSCC COM 6.4 CODE TYPE: Disciplinary Specific Core Course (DSCC) PAPER : III RELATIONAL DATABASE MANAGEMENT SYSTEM

Course Outcomes

Objectives: The course aims at understanding Database Concepts, Architecture, various Users, Data Models and Data Management which helps them to interact various Databases.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Learn about Database Concepts, Architecture, various Users, Data Models and Data Management which helps them to interact various Databases.
- 2. Develop various Tables and Databases which helps them to develop new Software.
- 3. Practice various SQL commands which help them to generate new relationships among various Tables and Databases which are useful for Software Development.
- 4. Familiar about RDBMS Software like Oracle and SQL Server which are used as Backend for Software Development.
- 5. Develop new Databases for their Minor and Major Project Development which enhances their Data Storage, Data Accessibility and Data Management.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2								~			
CO 3				~							
CO 4				\checkmark							
CO 5						~					

B. Com. (Computer) Sixth Semester										
	COURSE CODE: DSC									
	CODE TYPE: Disciplinary Speci									
	RELATIONAL DATABASE MA									
	R END EXAM MARKS : 60	CREDITS : 3+1=4								
	L EXAM MARKS : 25 ASSESMENT MARKS : 15	HOURS : 60 (Theory & Internal)								
	TOTAL MARKS : 100									
Scheme of marks: Objective type questions: 09 questions carrying 1 marks each to be asked. Very Short answer type questions: 03 questions carrying 3 marks each to be asked. (Word limit 70-100 words). Short answer type questions: 03 questions carrying 5 marks each to be asked. (Word limit 200-250 words). Long answer type questions: 03 questions carrying 9 marks each to be asked. (Word limit 500-600 words).										
	-	nation and Knowledge, Data Processing versus Data								
UNIT-1 11 Hours	Management, File Oriented Approach verses Database Oriented Approach, Data Independence,									
2 rs		tion of Tables, Cardinality relationships in a Database,								
UNIT-2 11 Hours	Implementation, Concept of keys: Candidate key,	rong and weak entities, ER-Diagram, Symbols and Primary key, Alternate key, Foreign key, Case studies Aggregation. Converting an ER model into relational								
UNIT-3 12 Hours	Functional dependencies, Join dependencies, Natu Normal form, Decomposition, Multi-Valued Depen of indexes, File organization for relational tables, Relational Database, Schema, Relational Operation Intersection and Minus operation Relational Al	ept in logical model, Pitfalls in database design, ural Join, Normal forms (INF, 2NF, 3NF). Boyce Codd dencies, 4NF, SNF. Issues in physical design: Concepts De-normalization. Relational Database: Structure of a: Selection, Projection, Cartesian Production, Union, gebra: Select operation, Project operation, Union on operation, Jein operation, Different types of joins								
s	-	cle, Oracle Products, Oracle Installation, Oracle Client								
UNIT-4 11 Hours	(DDL) Commands, Data Manipulation Language	g. Hybrid cloud Installation. Data Definition Language (DNL) Commands, Data Control Language (DML) ommands, Data Constraints, Introduction to PL/SQL irsors, Stored Procedure, Function								
SUGGESTED READINGS	Press. E Resources: 1. SWAYAM URL link for DBMS and RDBMS: http 2. SWAYAM URL link for DBMS and RDBM: https	thews, Vikash publication. rosha Publication. in. s. 7. The Complete Reference, Kevin Loney, Oracle s://youtu.be/f6LGtJut WyA ://youtu.be/lol9Ve2SRwQ ://swayam.gov.in/courses/4434-data- management- wayam2.ac.in/cec19_cs05/preview								

B. Com. (Computer) Sixth Semester

COURSE CODE: DSCC COM 6.4

CODE TYPE: Disciplinary Specific Core Course (DSCC)

RELATIONAL DATABASE MANAGEMENT SYSTEM (LAB PRACTICAL)

- 1. Design an employee table in Oracle/SQL Server having eid (primary key) ename, edesignation, edoj, edob, caddress, salary, econtact as fields and answer the following questions:
 - a). Insert five records in above created table.
 - b). Display all five records.
 - c). Delete the fourth record.
 - d). Update the third record of field ename as 'hari'.
 - e). Add one new field in the table.
- 2. Design a salary table Oracle/SQL Server with one primary key and foreign key(employee table) having following fields: Month, working days, deptid, gross, incentive, deduction and net salary
 - a) Insert five records in above created table.
 - b) Display all five records.
 - c) Use foreign key relation and display records.
 - d) Update the second record of field deptid as 'Sales".
 - e) Add one new field in the table.
- 3. Create a new user in Oracle/SQL Server.
- 4. Create a view in Oracle/SQL Server.
- 5. Create a new table in Oracle/SQL Server and practice for join operation.
- 6. Create a new user in Oracle/SQL Server and practice for commit and rollback command.
- 7. Create a new database in Oracle/SQL Server having atleast four tables for CovidVaccination Management System.
- 8. Create a new database in Oracle/SQL Server having atleast five tables for Library Management System.
- 9. Create a new table in Oracle/SQL Server and practice for Group by and Order by Clause.
- 10. Create a new table in Oracle/SQL Server and practice for max(), min(), avg() and count functions.
- 11. Create a new table in Oracle/SQL Server and practice for lower(), substr().trim() and upper functions.
- 12. Create a new table in Oracle/SQL Server and practice for unique and check constraint.
- 13. Create a new table in Oracle/SQL Server and practice for having clause queries.
- 14. Create a new table in Oracle/SQL Server and practice for inner and outer join. Create a new table in Oracle/SQL Server and practice for Drop command.

B. Com. Sixth Semester COURSE CODE: DSEC COM 6.1 CODE TYPE: Disciplinary Specific Elective Course (DSEC) PAPER : IV INDUSTRIAL LAW

Course Outcomes

Objectives: The course aims at better understanding of Industrial law and their implication in business organizations.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. To understand the provisions of Factories Act 1948.
- 2. To know about Industrial Disputes Act 1947.
- 3. To know about Trade Union Act 1926 and Workmen's Compensation Act 1923.
- 4. To understand Payment of Wages Act 1936 and The Minimum Wages Act 1948.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1				✓							
CO 2				✓							
CO 3			~								
CO 4				✓							

	B. Com. Sixth Semester									
COURSE CODE: DSEC COM 6.1										
CODE TYPE: Disciplinary Specific Elective Course (DSEC)										
	INDUSTRIAL LAW									
	SEMESTER END EXAM MARKS : 80 CREDITS : 4									
	INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal) TOTAL MARKS : 100									
Scheme of Objective t	marks: ype questions: 08 questions carrying 1 marks each to be	e asked.								
Very Short	answer type questions: 03 questions carrying 4 marks e	each to be asked. (Word limit 70-100 words).								
	er type questions: 03 questions carrying 7 marks each to er type questions: 03 questions carrying 13 marks each to									
-1 urs		ions relating to hazardous process, health,								
UNIT-1 15 Hours		etc. of workers, approval, licensing and								
U 15	registration of factories.									
2 Irs	The Industrial Disputes Act, 1947: Object	ts, authorities for settlement of industrial								
UNIT-2 5 Hours	disputes, procedure, powers and duties of authorities, strikes, lock-outs, lay-off,									
UN 15 I	retrenchment, transfer and closure.									
	The Trade Unions Act, 1926: Objects, registration of trade unions, rights and liabilities									
urs urs	of registered trade unions-procedure, pen	, 0								
UNIT-3 L5 Hours	The Workmen's Compensation Act,	1923: Objects, Employer's liability for								
15 15	compensation, amount of compensation	, distribution of compensation, notice and								
	claims, commissioners for workmen's com	-								
		s, Application, responsibility for payment of								
-4 urs	wages, wage periods, time-limits, Deduction from wages remedy available to worker									
UNIT-4 15 Hours	for delay or unauthorized education.	Angliantian Minimum Fair and Living Magaz								
15 U		Application, Minimum Fair and Living Wages,								
	to worker for non-payment of minimum w	n of minimum wage, Advisory Board, remedy								
	1. Malik P. L, Labour and Industrial Law, 9th edn, 2									
	2. Sharma J. P, Simplified Approach to Labour Law									
•	Delhi.									
SUGGESTED READINGS		 Kumar H. L, Digest of Labour Cases-1990 –2009, Universal Law Publishing Co Pvt Ltd, Delhi. Singh Avtar, Introduction to Labour & Industrial Law, 2009 edn, Wadhwa and Company, Nagpur. 								
GES		liscellaneous Provisions Act, 1952 with frequently								
JG(d edn, 2009, Bharat Law House Pvt. Ltd, New Delhi								
IN R	 Sharma J. P, Employees' State Insurance Act, 19 Bharat Law House Pvt. Ltd, New Delhi 	048 with Frequently RaisedQueries, 2nd edn, 2009,								
		y Raised Queries, 2nd edn, 2009, Bharat Law House								
	Pvt. Ltd, New Delhi	· · · · ·								

B. Com. Sixth Semester COURSE CODE: DSEC COM 6.2 CODE TYPE: Disciplinary Specific Elective Course (DSEC) PAPER : IV CORPORATE TAX PLANNING

Course Outcomes

Objectives: The course aims at understanding provisions of tax planning of Corporate Personalities.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. To understand about management of tax and tax planning.
- 2. Enable to know about financial management and deductions.
- 3. To know about special zone provisions and incentives.
- 4. To know about TDS and advance tax payment.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	~										
CO 2				~							
CO 3						~					
CO 4			\checkmark								

B. Com. Sixth Semester									
	COURSE CODE: DSE								
CODE TYPE: Disciplinary Specific Elective Course (DSEC)									
CORPORATE TAX PLANNING									
	SEMESTER END EXAM MARKS : 80 CREDITS : 4								
	INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal) TOTAL MARKS : 100								
_									
Scheme of Objective to	marks: /pe questions: 08 questions carrying 1 marks each to b	e asked							
Very Short	answer type questions: 03 questions carrying 4 marks of	each to be asked. (Word limit 70-100 words).							
	er type questions: 03 questions carrying 7 marks each to								
Long answe	r type questions: 03 questions carrying 13 marks each t	b be asked. (word limit 500-600 words).							
-1 urs	Introduction to tax Management: conce	pt of tax planning, tax avoidance and tax							
UNIT-1 15 Hours	evasions, corporate taxation and dividend tax. Tax planning for a new business: tax								
15 U	planning with reference to localtion, natur	e and form of organisation of new business.							
.2 Jrs	n 😫 Tax planning and financial management decision: Tax Planning relating to capital								
UNIT-2 15 Hours	structure decision, Dividend policy, inter corporate dividends and bonus share.								
15 U									
-3 Jrs	Tax Planning and managerial decisions: tax planning in respect of own or lease, sale of								
UNIT-3 L5 Hours	assets for scientific research, make or buy decisions, repair, replace, renewal								
15 U	renovation and shutdown or continue decision,								
s	Special tax provisions, text provision relation	ng to free trade zones, Infrastructures sector							
T-4 our	and backward areas, tax incentives for ex	porter, tax issues relating to amalgamation,							
UNIT-4 15 Hours	tax planning with reference of Companies	, tax payment: tax deductions and collection							
	at source, advance tax payment.								
_		Students' Guide to Income Tax, University Edition.							
ED ED	Taxmann Publications Pvt. Ltd., New Delhi.	and the language True Discussion Linear Dally							
ESI	 Ahuja, Girish and Ravi Gupta. Systematic Appro Journals 	Dach to income Tax. Bharat Law House, Deini.							
SUGGESTED READINGS	1. Income Tax Reports. Company Law Institute of	India Pvt. Ltd., Chennai.							
SU	2. Taxman. Taxman Allied Services Pvt. Ltd., New	Delhi.							
	3. Current Tax Reporter. Current Tax Reporter, Jodhpur.								

B. Com. Sixth Semester COURSE CODE: GEC COM 6.1 CODE TYPE: Generic Elective Course (GEC) PAPER : V PERSONNEL MANAGEMENT

Course Outcomes

Objective: The course aims at knowing about human resource management and its planning.

Learning Outcomes: After completing the course, the learners shall be able to:

- 1. To know about management of human resource and its importance.
- 2. To understand planning of human resource.
- 3. Enable to understand orientation and placement of Manpower.
- 4. To know about motivation of employees.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1							✓				
CO 2						~					
CO 3									~		
CO 4										\checkmark	

B. A. Sixth Semester									
	COURSE CODE: GEC COM 6.1								
CODE TYPE: Generic Elective Course (GEC)									
	PERSONNEL MAN	AGEMENT							
	SEMESTER END EXAM MARKS : 80 CREDITS : 4								
INTERNAL	INTERNAL ASSESMENT MARKS : 20 HOURS : 60 (Theory & Internal)								
	IRKS : 100								
Scheme of marks:Objective type questions: 08 questions carrying 1 marks each to be asked.Very Short answer type questions: 03 questions carrying 4 marks each to be asked. (Word limit 70-100 words).Short answer type questions: 03 questions carrying 7 marks each to be asked. (Word limit 200-250 words).Long answer type questions: 03 questions carrying 13 marks each to be asked. (Word limit 500-600 words).									
UNIT-1 15 Hours	Human resource management- Introduction, meaning, concept, characteristics, objectives, scope, importance, functions, limitations; Business environment and human resource management- business environment, types of business and forms of business organization.								
UNIT-2 15 Hours	Human resource planning- meaning, characteristics, objectives, need and importance, process; recruitment and selection- concept, characteristics, sources and process of recruitment, selection- concept, characteristics, difference between recruitment and selection. Promotion, demotion and transfer.								
UNIT-3 15 Hours	Orientation and placement- orientation or induction, need, steps and process in orientation, placement, training and development- concept, characteristics, difference between training and development, objectives and types.								
UNIT-4 15 Hours	Motivation and morale- meaning, nature and characteristics, determinants, types of motivation, compensation, rewards and benefits. Industrial relations- meaning and definition, elements and features of industrial relations, objectives, scope; Quality of work life; work life balance, human resource outsourcing.								
SUGGESTED READINGS	 Outsourcing. 1. Human Resource Management - Dr. C.B. Gupta - Sultan and Sons. 2. Personnel & Human Resource Management - P. Subba Rao - Himalaya Publishing House. 3. Human Resource and Personnel Management - K. Aswathappa - Tata Mc Graw Hill Publishing Co. Ltd. 4. Personnel Management & Human Resources - C.S. Venkata Rathnam & B.K. Srivastava. TMPL. 5. Dynamics of Industrial Relations - Dr. C.B. Memoria, Dr. Satish Memoria &S.V. Gankar - Himalaya Publishing House. 6. Performance Appraisal, Theory and Practice - AIMA - Vikas management Series, New Delhi - 1986. 								

B. Com. Sixth Semester COURSE CODE: SEC COM 6.1 CODE TYPE: Skill Enhancement Course (SEC) PAPER : VI ONLINE I.T.R. FILLING

Course Outcomes

Objectives: To provide fundamentals of Income Tax concepts and Provisions, to understand file online ITR, TDS return deal with Income Tax matters with Confidence.

Learning Outcomes: After the completion of the course, the learners will be able to:

- 1. Define the procedure of direct tax assessment.
- 2. Able to file IT return on individual basis.
- 3. Able to compute total income and define tax compliances and structure online.
- 4. Able to understand amendments made from time to time in Finance Act.
- 5. Differentiate between direct and indirect tax assessment online.

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11
CO 1	✓										
CO 2		~									
CO 3								~			
CO 4						√					
CO 5							~				

B. Com. Sixth Semester									
COURSE CODE: SEC COM 6.1									
CODE TYPE: Skill Enhancement Course (SEC)									
	ONLINE I.T.R. F	ILLING							
	SEMESTER END EXAM MARKS : 40 CREDITS : 2								
INTERNAL ASSESMENT MARKS : 10 HOURS : 30 (Theory & Internal) TOTAL MARKS : 50									
Scheme of I	narks: /pe questions: 07 questions carrying 1 marks each to be	askad							
•	answer type questions: 03 questions carrying 2 marks each to be								
	er type questions: 03 questions carrying 4 marks each								
Long answe	r type questions: 03 questions carrying 5 marks each t	to be asked. (Word limit 500-600 words).							
S	Introduction to Income Tax, Brief about Va	arious Sources of Income (with Illustration)							
T-1 our:	Introduction of E-Filing of Income Tax Returns, Generation of IT For 01(SAHAJ), ITR 02, ITR 03, ITR 04, ITR 4S(SUGAM), ITR 05 and ITR 06, etc.								
UNIT-1 5 Hour	01(SAHAJ), ITR 02, ITR 03, ITR 04, ITR 4S(SUGAM), ITR 05 and ITR 06, etc.								
11	How to Register PAN online or manual.								
	Practical Exposure to www.incometaxind	iaefiling.gov.in portal. How to file Return							
6	Electronically on portal with or without Di	gital Signature Certificate.							
r-2 ours	How to Pay Tax online through Net Bank	ing, How to Generate Challans online and							
UNIT-2 L5 Hours	Manual.								
11 11	Form 16 B, How to view Tax Credit through 26AS, E Filing TDS Salary Return form 24Q								
	and Challan.	, , , ,							
	1. Self Preparation and Filing of Income Tax Re	turns by Individuals Third Edition: May 2019 by							
red GS	Swatantra Sethi.								
ESI	2. How to File Salary Income Tax, AY 2019-2020 by	CA Rahul Gupta.							
SUGGESTED READINGS	3. Fast Track Quick Revision Income Tax for AY 201								
SU RI	4. Tax Saving & Investment guide : Income Tax of I	ndia by CA Shammi Prabhakar Singh.							